

The Weather

New York City and vicinity: Fair, warm, and less humid. High in the mid-50s. Gentle to moderate winds. Yesterday's temperature range to 9 p.m.: High, 86; low, 72.

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Woodpile Wonder

Cheap Particle Board Pushes Plywood But Mills Find Profit Slim

Sears Saves on Radio, TV Cabinets; Grants Pass Plant Can't Operate Steadily

Warning to Barbers, Bankers

By RAY J. SCHICK
Staff Reporter of THE WALL STREET JOURNAL

OAKRIDGE, Ore.—America's lumber, plywood and furniture industries are going wild over a recipe for hash. Here it is:

Take 2,400 pounds of wood leftovers. Pour into one \$75,000-plus plant. Grate leftovers into tiny shavings or fragments the size of potato chips, as desired. Mix well with 150 pounds of glue—ordinary soya, cattle feed, with water, will do. Press firmly between two steel plates, trim into four-foot by eight-foot panels, and dry.

This will produce 1,000 square feet of particle board, a product so simple and cheap to make that it's surging into popularity. It's trimming the costs of houses, hope chests, sewing machines, radio cabinets, and heading for still wider markets. Observes one sales official: "I don't know why it couldn't be used in coffins."

So to say, enthusiasm has soared so high that too many cooks have crowded into the kitchen—capacity to produce, for the moment at least, is outpacing the expansion of markets. Many a new particle board mill is writing its books in red ink, or just barely in the black. Nevertheless, optimism abounds and more mills are rising.

Coast to Coast

In North Carolina, for example, workmen are now setting up machinery in a \$4 million particle board plant for Formica Corp., a subsidiary of American Cyanamid Co.; it's to go into production in January. In New Hampshire, a 50% expansion to produce particle board has just been completed at National Starch Products, Inc.'s granite board plant. And here, in Oregon's timber-clad Cascade Mountains, officials of the 104-year-old lumber producer, Pope & Talbot, Inc., are getting ready to throw the starting switch on a \$1.5 million particle board plant.

"By the end of the year big presses in some 83 plants, new and not quite so new, will be clanking out the stuff at an annual rate of more than 250 million square feet," forecasts Timber Engineering Co., research arm of the National Lumber Manufacturers Association. This will be twice as many plants as in 1955—and an output hike of 180%.

An Appealing Mishmash

What's the appeal of this mishmash product? A big attraction is that its principal raw material can be found around almost any lumber or plywood mill or furniture factory whether it be here in the fir-producing Northwest, the pine-growing South or around the chair-and-chest factories of North Carolina or Grand Rapids. This is the pile of wood shavings, hitherto often burned as waste. In the case of lumber and plywood producers about half the log that comes from the forest ends up on this pile. A particle board maker can pick up this waste for next to nothing. One producer figures the 2,400 pounds of shavings it takes to make 1,000 square feet of particle board costs only \$2. The 150 pounds of binder or glue (he uses a resin more expensive than soya meal) costs \$30.

There are many variations to the basic recipe, of course. In fact, one of the most distinctive facets of this product is that no two cooks make it the same way.

But with all the processes, costs are low—so low that particle board can undersell plywood in many cases and is consequently sawing away at lucrative plywood markets. Its main drawback is that it has only 50% to 90% of plywood's strength, depending largely on the size of the wood particles used.

For example, Weyerhaeuser Sales Co., subsidiary of lumber giant, Weyerhaeuser Timber Co., tags 1,000 square feet of $\frac{1}{2}$ -inch thick particle board used as underlay for linoleum and floor tile at \$114. Fir plywood for the same use sells at \$121 to \$123 per thousand square feet.

A Hidden Market

The composition upstart is making its biggest inroads in spots hidden from the consumer's eye. It's employed as "corestock," the layers that lie underneath the expensive hardwood veneer in furniture or beneath the coverings of kitchen cupboards, wall panels and plastic table tops.

At Pickens, S. C., for instance, Singer sewing machine cabinets with particle board cores are being built by Poinsett Lumber and Manufacturing Co., a Singer subsidiary. Such a cabinet sells for \$50 in a Portland, Ore., store compared with \$69.50 for one with an ordinary wood core from the same plant.

Lane Co., Inc. of Altavista, Va., figures the particle board cores it makes and uses in cedar chests cost less than half the ordinary lumber cores it once used. And a Sears, Roebuck subsidiary, Mississippi Products, Inc., at Jackson, is using particle board cores in television, radio and sewing machine cabinets. The company figures it saves 12 cents a square foot with the particle board core.

Leaves Other Woods Alone

Particle board is not yet horning in much on the markets of the two other composition woods, insulation board and hardboard. But particle board enthusiasts say even these markets are not sacred.

These older compositions are different from particle board. They are made of wood broken up into its tiny, basic fibers, rather than particles, then pressed and held together without the aid of glue. Insulation board is fluffy, with less than half the density of ordinary wood. Hardboard, pressed more compactly, has about twice the density of lumber. Particle board falls in-between, weighing about one-third more than natural wood.

Particle board, as yet, hasn't officially proven itself for structural use, and consequently isn't able to invade insulation board's prime market, sheathing in the walls and

What's News—

Business and Finance

World-Wide

Oil Exploration should be fostered in the interest of national defense, Eisenhower declared. The President vigorously defended the program he put into effect earlier this week. It requires oil companies to reduce crude imports voluntarily, or face tight Federal curbs on petroleum shipments from abroad.

The plan was devised by a special Cabinet committee. It's based on the theory that the current rate of oil imports imperils the search for oil reserves in this country "because the industry would have no assurance of an adequate market for domestic oil after discoveries had been made." At his press conference yesterday, the President gave his blessing to this line of thought. National security demands "the economic factors are tremendous."

Robert F. Kennedy, committee counsel, said evidence will show Hoffa brought racketeers John Dio and Tony Ducks into the Teamsters Union. Alleged infiltration by hoodlums, he added, led to extortion, bribery and exploitation of union members.

There was no immediate comment on the new charges from Hoffa, likely successor to Dave Beck as union president. He was acquitted July 19 of conspiring to bribe an aide on the McClellan committee.

The first witness was Sam Zakman, an ex-Communist, who said Dio financed his start as president of Local 102 of the old United Auto Workers, then squeezed him out and took over control. Zakman said he also got help from Sam Berger, an official of the Garment Workers Union.

Berger, who has been ousted from his job, took the Fifth Amendment 40 times in 30 minutes in refusing to answer questions about his relations with Hoffa, Dio and others.

A.F.L.-C.I.O. President Meany ousted Paul Dorfman, a close friend of Hoffa, as secretary-treasurer of Waste Material Handlers Union No. 20467 in Chicago. He was previously suspended on charges of having "compromising personal ties" with an insurance agency doing business with the Teamsters.

The A.F.L.-C.I.O. granted a third and last delay in a hearing—now set for August 28—for the Teamsters to answer corruption charges.

The Administration intends to present Congress next year a new plan for repaying former owners of alien property taken over by Uncle Sam during World War II. Seized German assets are estimated at \$541 million, those taken from the Japanese at \$54 million. A White House statement said the program to be submitted would "reflect the historic American policy of maintaining the sanctity of private property."

Farm exports spurted to a record \$4.7 billion in the year ended June 30. This was 35% above the preceding year, and 16% above the previous high in fiscal 1952. The Agriculture Department ascribed the export boom to slackening farm production abroad, prosperity in Western Europe and Japan, sales of U. S. commodity surpluses at competitive world prices, as well as outright giveaways. Exports are expected to decline in fiscal 1958 because overseas cotton stocks have been rebuilt and the European wheat crop, damaged by cold weather in 1956, is shaping up well this year.

Alpha Portland Cement Co., Easton, Pa., said it will hold the line on prices this year though costs are up. It thus dissented from the views of at least two other producers, Ideal Cement Co. and Medusa Portland Cement Co. Their position is that price increases in the fourth quarter have been necessitated by pay boosts granted in settling strikes which tied up a large part of the industry more than five weeks.

Westinghouse Electric's second quarter sales climbed to \$507 million—a new high for the period. Profits were equal to 95 cents a share. In the corresponding three months last year, when Westinghouse was emerging from a crippling 156-day strike, volume had amounted to \$380 million, and net was 38 cents a share. Incoming orders, reported Gwilym A. Price, president, are maintaining backlog at high levels, especially in the apparatus, atomic and general products groups.

Company Notes—

American Viscose Corp.—Twenty-seven U. S. corporations won Federal tax rebates during 1956 in excess of \$1 million each, the Treasury notified Congress. American Viscose copped the biggest award, gaining refunds and credits in excess of \$20 million.

Kansas City Southern Railway—W. N. Damrosch, president, said 1957 net will drop to around \$9.50 a common share, from \$10.50 last year. He ascribed the decline to higher operating costs and the fact that "some industries are down very sharply in our area."

Vitro Corp. of America—Vitro Engineering division announced it has contracted with SEMIA, an Italian firm, to design and engineer construction near Rome of a \$46 million nuclear power reactor to yield 140,000 kilowatts of electric power.

Markets—

Stocks—Volume 1,830,000 shares. Dow-Jones industrials 508.52, off 0.08%; rails 149.79, up 0.37%; utilities 69.88, up 0.21%. London—Financial Times—Volume 4,950,000 shares. Dow-Jones Bonds 88.13, off 0.12%; high grade rails 88.13, off 0.80%; speculative rails 84.52, up 0.13%; utilities 84.93, up 0.08%; industrials 88.93, up 0.11.

Commodities—Dow-Jones futures index 159.02, up 0.15; spot index 162.46, up 0.01.

Creighton E. Miller, a lawyer for professional football players, accused National Football League Commissioner Bert Bell of favoring club owners at the expense of the players. He told a House hearing Bell not only reneged on a promise to quit when the 12 club owners refused to recognize the players' union, but he also "got either \$10,000 or \$20,000 from the owners."

Republican Walter J. Kohler, Jr., an avid supporter of Eisenhower, and Democrat William E. Proxmire will fight it out for the Senate seat held by the late Sen. McCarthy. In two previous meetings Kohler defeated Proxmire for the Wisconsin governorship.

Soviet-West German negotiations in Moscow have broken off over the issue of repatriation of 80,000 Germans still held by Russia. Bonn reported. The diplomats also had been discussing trade and consular relations.

Authorities regained full control of Montana State Prison in Deer Lodge and locked all inmates in their cells. About 400 rioting prisoners had released eight guards earlier.

British warplanes attacked rebel-held positions in Oman for the third straight day. British-led troops were reported grouping for a pincer assault on the insurgents.

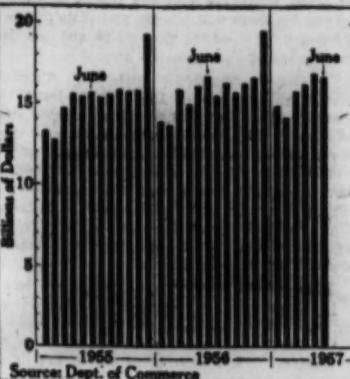
The House tentatively approved a bill to permit New York State to build a \$600 million hydroelectric power plant at Niagara Falls.

The Atomic Energy Commission disclosed it has approved a first shipment of radioactive isotopes to Russia for use in cancer research. The material was shipped March 21.

Please Turn to Page 8, Column 5

(Today's Index on Page 2)

Retail Trade



Source: Dept. of Commerce

Business Bulletin

A Special Background Report On Trends in Industry and Finance

HOW TO SELL homes: Builders try different means.

Hoops sometimes works. A Chicago builder hired a carousel, Shetland ponies and gave away door prizes—including small home appliances—to attract all the family to the opening of a new development. About 10,000 turned out and he sold 31 houses in the \$18,950 to \$19,450 price range in two days. A Los Angeles tract developer is copying from auto dealers by padding the price of a house, then offering a discount to make the buyer feel he's getting a bargain. Seasonal: St. Louis builders run a page of ads in that city's Post-Dispatch under the flaring heading: "Homes Convenient to Schools."

Builders in Philadelphia and elsewhere move from the lowest price home brackets to the \$17,000-and-up level—where financing, they say, is easier to arrange. In this price range, a Quaker City contractor also gravely advertises "wall-to-wall carpeting in every room—excluding bathrooms and kitchens, of course." Builders push trade-ins of old homes toward new ones.

Sales, say most builders, come hard—even with the fanciest promotions.

AIRLINERS PLUMMET in price on the second hand market.

Forty-passenger DC-4's go for \$300,000. A year ago, they were selling for twice that—or considerably above the \$450,000 they brought when turned out brand new a decade or more ago by Douglas Aircraft.

They are so concentrated. An economic squeeze and pressure can be exerted that puts any employer in a very tough spot—and furthermore puts the U. S. Government on a tough spot.

If the A.F.L.-C.I.O. meets us head-on, we'd knock the stuffing out of them. We'd fight on their own ground and win."

In New York, Capt. Bradley said his

East Coast longshoremen will approach the Teamsters to negotiate creation of an amalgamated transportation union in the near future. "We're just waiting for things in the labor movement to calm down a little," he declared. But he would oppose including the West Coast dock union, at least as long as Harry Bridges heads it—because "our men are strongly opposed to Communism." See story below.

Would Others Join Alliance?

This is a prospect that A.F.L.-C.I.O. leaders have been worrying about plenty, in private. As President George Meany has pushed a campaign to clean up his member unions, under impetus of revelations by Senate investigators, the danger that these organizations may pull out and create a new rival alliance has been apparent.

At least one of Mr. Meany's key lieutenants in Washington is predicting that if the Teamsters leave the A.F.L.-C.I.O. they will hook up not only with the dockworkers but with five other unions—all of them outfits against which the Federation's broom-wielders have acted or plan to act. These are the Distillery Workers, the Laundry Workers, the Bakery Workers, the United Textile Workers and the Allied Industrial Workers.

But up to now most such talk has been in whispers.

Harry Bridges is not whispering. Indeed he speaks, in his slight down-under dialect, with quite surprising candor—and informality. Limping slightly, he first leads a reporter to a bar around the corner from his union headquarters. He remarks that it's close to his birthday, so he's taking it easy this afternoon. A tallish, thin man with a weather-beaten face, he stares you in the eye, almost to the point of discomfort, as his sentences tumble out.

What Harry Bridges Thinks

He starts out rather negatively, saying he hasn't met Jimmy Hoffa, and declaring no approaches have been made by the Teamsters to the West Coast dock union—or vice versa. But soon he is saying something very positive:

"I think if a decent proposition from the Teamsters were submitted to our rank and file . . . I don't think anything I could do or advise would stop them from voting for it. I think they see the basic economic strength."

And if he has never met Mr. Hoffa, Harry Bridges has nevertheless made up his mind about the gentleman: "If you ask me if Hoffa is a crook, I'll say I don't think so . . . I see nothing in the record." How about Hoffa's recent trial for bribery? "That was an organized frame-up, as far as I'm concerned. Meany, the A.F.L.-C.I.O. were right in there together with the McClellan Committee . . . to that degree I'm 100% for him. . . . I'm sure glad he's away from them."

Senate investigator McClellan charged yesterday that Mr. Hoffa had used racketeers to gain power and get "a stranglehold over the Port of New York." The Senator said the cocky Teamster vice president was seeking vast powers beyond the Teamsters union itself. See story page 2.]

"Meany and Reuther (Walter Reuther, boss of the Auto Workers and former C.I.O. chief) don't mean to organize the workers, to fight for their rights. I think Hoffa does. . . . Hoffa is the man who's got the vision and guts to do it. If he's got half the chance to do it, he will," continues Harry Bridges.

"I think he'll get there. This is the main reason that Reuther and Meany don't want any part of him. He'll do those jobs in such a way the workers will see . . . even if he makes a fortune . . . he's doing it for them."

"I also think Hoffa is too tough for the A.F.L.-C.I.O. to handle. They can't keep him in that league. He's too good and too determined . . . he's got too much on the ball."

Democracy Deemed Essential

One point which Mr. Bridges hammers repeatedly, however, is that his International Longshoremen's and Warehousemen's Union would not join the Teamsters except by democratic procedure.

"The (membership) won't consider any proposal



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Senate Investigators Level Scathing Attack on Hoffa In Attempt to End Drive to Elect Him Teamster Chief

McClellan Says Union Officer Used Racketeers in Bid for Control of New York Port

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—Senate investigators leveled a scathing attack on James Hoffa in an obvious attempt to block the growing drive to elect the cocky Teamster leader the next president of the country's biggest union.

As the Special Senate Investigating Committee opened a new round of hearings on labor racketeering in the New York area, Chairman McClellan (D., Ark.) charged Mr. Hoffa with using racketeers in a bid for power and a "stranglehold over the Port of New York."

The New York union hoodlums, Mr. McClellan asserted, in turn at times used communists and former communists who "knew all the tricks to get memberships."

The committee's first witness, Sam Zakman, a Levittown, N. Y., lamp factory worker, backed up the committee's charge that convicted racketeer John Dioguardi controlled a New York local union which the committee claimed was a sort of parent of some Teamster units close to Mr. Hoffa.

However, the second witness, Sam Berger, a former official of the International Ladies Garment Workers Union, invoked the Fifth Amendment 40 times in refusing to answer questions about his relations with Mr. Zakman, Dioguardi and Mr. Hoffa.

In describing Mr. Hoffa's alleged activities, the Arkansas Senator painted picture of a man seeking vast powers beyond the A.F.L.-C.I.O. Teamsters union itself. Through an alliance with the independent International Longshoremen's Association, broken up only last year, Mr. McClellan claimed, Mr. Hoffa was aiming at controlling the Port of New York, then the entire Eastern seaboard and the St. Lawrence Seaway.

The New York hearings have been in the works for many months, but, until recently, Mr. Hoffa's name never figured prominently in public statements on them. Usually, the talk was that the New York hearings would deal with individual racketeers heading unions and with labor-management collusion.

But in recent weeks—especially since Mr. Hoffa was acquitted of bribery and conspiracy charges—the emphasis has switched. More and more, the plain purpose of the investigation now underway has become to link Mr. Hoffa with racketeers.

Since the labor official was acquitted, support for his candidacy to succeed Dave Beck as Teamster president has mushroomed. His foes are convinced the Senate investigators are just about their last hope to furnish the ammunition they hope will stop the Hoffa boom.

Before the first witness took the stand yesterday, Sen. McClellan issued a statement charging that Mr. Hoffa "through the help of racketeers" took over effective control of Teamsters Joint Council 16 in New York, an organization that Committee Counsel Kennedy asserted gave Mr. Hoffa and his allies a "stranglehold over the biggest city in the land."

Usually Mr. McClellan said, he refrained from commenting on the nature of the evidence before testimony was actually presented. But this time, he continued, he was making an exception after a "preliminary study of the evidence gathered by the committee." This evidence, the Arkansas Democrat asserted, "will disclose that hoodlums and racketeers came into the labor picture with the aid and assistance of certain high level union officials."

"I think before we are through with the hearings it will have been demonstrated, beyond any doubt, that these hoodlums were not in the field of labor for the benefit of the laboring man." Instead, he charged, they were out to extort money from employers and to pocket union funds.

The initiation fees and dues of members constituted a steady source of income for these hoodlums and their henchmen who were put on the union payrolls. It provided an income for the mob that worked for John Dioguardi and Antonio (Tony Ducks) Corallo."

These racketeers, Mr. McClellan went on, were used by labor leaders to further their own ends. "We expect there will be evidence to show James Hoffa, through the help of racketeers, supported John O'Rourke, who sought and did obtain control over the Joint Council 16 of the New York area, the biggest and richest labor area in the country."

"In addition, there will be evidence to show that Hoffa was going to tie up with the International Longshoremen's Association of New York, a union which had been kicked out of the A.F.L. because of its control by racketeers." This brief-lived alliance was broken up in mid-1956 by the A.F.L.-C.I.O.

Thus, the committee chairman said, "with control of Joint Council 16 and the I.L.A., Hoffa would have a strangle hold over the Port of New York. The next step would be the entire Eastern seaboard and the St. Lawrence Seaway."

The hearings, of course, will cover a lot of other people and activities besides Mr. Hoffa and his doings. For example, Mr. McClellan indicated at one point that David Dubinsky, president of the International Ladies Garment Workers Union, will be called to testify on

what he knew about another I.L.G.W.U. official who simultaneously was an officer of an A.F.L. United Auto Workers local that started convicted racketeer John Dioguardi, alias Johnny Dio, on his union career. This is a separate union from the auto union headed by Walter Reuther.

Counsel Kennedy emphasized the hundred or more witnesses who will testify at this series of hearings will furnish just little pieces of the big picture—Joint Council 16 and the fight for control of the council."

Witnesses appeared yesterday afternoon who were officials of the U.A.W. local that provided Mr. Dioguardi with his stepping stone into union life. But their testimony was overshadowed by Mr. McClellan's opening remarks and another lengthy statement delivered by Mr. Kennedy. The committee counsel, with pointer in hand and multi-colored charts before him, sketched the outlines of the big picture. He showed what the Senate inquiry expects to prove in the coming weeks.

First off, Mr. Kennedy described the power of the Teamsters, and especially of Joint Council 16. "No organization—union or business—has a greater effect on the economy than the Teamsters. If the Teamsters get in the hands of the wrong people," he said pointedly, "the economy of the country will suffer greatly."

As for Joint Council 16, Mr. Kennedy said, all the goods that come in at New York City docks, airports or railroad terminals must be trucked out. And Joint Council 16 has complete control over all these goods.

To illustrate the asserted lifetime control of the Teamsters, Mr. Kennedy cited this description by one union official: "We drive the taxi that brings the mother to the hospital to have her baby. And when the baby grows up and dies, we drive the hearse to the funeral. In between we deliver an awful lot of groceries."

Not only does the joint council control 88 Teamster locals, Mr. Kennedy asserted, but it also wields great power over all other unions in New York City because of its make-or-break power to go to the aid of these unions when they want to strike. Mr. Kennedy explained Joint Council 16 gets 35 to 40 requests each day to support strikes by other unions.

Since many businesses couldn't operate without the pickups and deliveries provided by Teamster members, Mr. Kennedy said, Teamster strike support usually means the strike will succeed. "The people who control the joint council," Mr. Kennedy charged, "couldn't have gained their power unless they had made deals one or two or four years before with racketeers and hoodlums."

After describing the council's joint powers, Mr. Kennedy went on to trace the rise of Johnny Dio and his alleged hoodlum friends as union leaders in New York City, starting in 1950. Five years later, according to Mr. Kennedy's presentation, Mr. Dio threw his support to Mr. Hoffa and his allies in their quest of control of the joint council.

Dio's Rise to Power

Mr. Kennedy described Mr. Dio's ascent this way:

The racketeer came into the union picture in 1950 as the behind-the-scenes power of Local 102 of the U.A.W., A.F.L. This union in mid-1956 was renamed the Allied Industrial Workers.

In April, 1951, Mr. Dio took over control of Local 102 and steadily rose to become director of the A.F.L. union's operations in New York, as well as president of Local 649, the big successor to Local 102.

Mr. Zakman, the first witness, detailed for the Senators how he started Local 102 with Dio's financial help, but how Dio took over control of Local 102 from him after he had started it. He originally obtained a charter for the local in 1950, he testified, but got a new charter a year later at Dio's request. The second, he found, bore a notation that all correspondence was to be with Dio, the witness said, though he still had the title of president. Counsel Kennedy asserted the union was actually turned over to Dio at that time, though Mr. Zakman didn't leave for a while.

Mr. Zakman, who said he was a Communist until 1948, claimed he got the idea of chartering a U.A.W.-A.F.L. local union while he was working for the rival U.A.W.-C.I.O. He said he discussed the matter with Mr. Berger and got the charter through him.

Sen. Goldwater (R., Ariz.) asked whether the charter grant might have been helped by the influence of Garment Worker President David Dubinsky. Mr. Zakman replied he didn't know, but a word from Mr. Dubinsky might have helped.

Sen. Ives (R., N.Y.) promptly came to Mr. Dubinsky's defense, terming him a "high-type" labor leader. Counsel Kennedy also noted Mr. Dubinsky had fired Mr. Berger from his garment union post earlier this year on the ground he violated the A.F.L.-C.I.O. Ethical Practices Code in refusing to answer questions of a New York grand jury.

In his accounts of Dio's rise Mr. Kennedy said the racketeer installed his friends as officials of Local 649 and as heads of 15 new locals that were created as sort of subsidiaries of 649. About half of these locals were "paper" unions, that is, without any actual members and they quickly folded.

Then, according to Mr. Kennedy, in 1953, Mr. Hoffa invited Mr. Dio to bring Local 649 and its subsidiaries into the Teamsters. This was opposed by Tom Hickey, a Teamster vice president, who was sustained by Teamster

business agent of Local 229, General Drivers & Helpers Union.

The four were convicted last October 22 of conspiring in connection with the dynamiting of the partially finished home of Andrew Bury, Paul Bradshaw, former steward for the Teamsters Union, was convicted in 1955 of the felonious use of explosives in the dynamiting. He is at liberty now awaiting a ruling on his plea for a new trial.

Four Labor Leaders Sentenced in Scranton Dynamiting Conspiracy

SCRANTON, Pa.—(AP)—Four labor leaders, convicted of conspiracy in the dynamiting of a house being built with non-union labor, were sentenced to one to two years in prison and fined \$500 each.

Judge Otto P. Robinson denied a defense motion to free the four in bail pending a motion for a new trial.

Those sentenced were: Joseph F. Bartell, a business representative of Local 26, United Brotherhood of Carpenters and Joiners, and president of the Scranton Building Trades Council; Philip F. Brady, a vice president of the Scranton Trades Council, and business manager of Local 21, International Brotherhood of Electrical Workers; Anthony Boncuse, a Trades Council trustee and business agent of Local 120, Hod Carriers and Laborers Union, and John A. Durkin, secretary of the Scranton Central Labor Union, vice president of the Pennsylvania Federation of Labor and

President Beck. Mr. Dio, in 1954, was kicked out of the A.F.L. union and charters of the locals he controlled were lifted by A.F.L.-U.A.W. President Lester Washburn, after Mr. Dio spent 60 days in Sing Sing for evading New York State income tax. The A.F.L.-U.A.W. executive board shortly thereafter overruled Mr. Washburn, tossed him out of office and reinstated Mr. Dio and his locals.

After all this publicity, Mr. Dio resigned from his union posts and Mr. Hoffa allegedly told Mr. Dio he could always get a job with the Teamsters, Mr. Kennedy claimed, but Mr. Dio continued to control his former locals well into 1955 through his lieutenants who continued in power.

Mr. Hoffa's Man

Counsel Kennedy then moved ahead to the February, 1956, election for president of New York Teamster Joint Council 16, pitting incumbent Martin Lacy against Mr. O'Rourke, identified as Mr. Hoffa's man. The December before that, Mr. Lacy received letters from seven New York Teamster locals he never knew existed, asking to be seated at the February election with the right to cast the seven votes each all Teamster locals were entitled to. Mr. Kennedy said.

Usually, all locals chartered in the New York area were cleared with Joint Council 16 and international organizer Tom Hickey before the international union granted charters. But in this case, Mr. Kennedy declared, the seven locals were chartered at the request of Mr. Hoffa directly by the international in Washington, under Dave Beck's signature, without the knowledge of Mr. Lacy and Mr. Hickey.

The key fact, according to Mr. Kennedy, was that of these seven locals, five were simply paper unions with only officials and the minimum seven members required for charter, and the officers of these locals and the other members were all officials of Mr. Dio's U.A.W. Local 649 or its subsidiaries.

"Dio's close friends in 649," Mr. Kennedy

asserted, "became top officials of paper locals of the Teamsters and some of these officials didn't even know their names were being used to get the charters from the Teamsters."

The votes of the paper unions were presumably cast for Mr. Hoffa's man, but, under over-

protest by Mr. Lacy and a Federal court injunction, were not counted, the counsel said. Mr. Lacy was elected president again for 1956 but resigned before the year was out.

Mr. Hoffa's candidate, John O'Rourke, took

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AFL-CIO Hearing on Teamsters Is Postponed for Third and 'Last' Time

Beck Wins Delay on Promise Teamster Executives Will Study Charges August 19

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The A.F.L.-C.I.O. drive to clean out corruption in labor hummed smoothly against three relatively minor unions, but sputtered when it came up against the giant Teamsters Union.

The Federation's Ethical Practices Committee had been due to consider corruption charges against the 1,400,000-member truck union today. But at the last minute, Chairman A. J. Hayes announced yesterday the hearing had been postponed for the third time this month to August 28.

Mr. Hayes, who doubles as president of the Machinists Union, said the delay was granted when Teamster boss Dave Beck promised his executive board would consider the charges at its August 19 meeting in Los Angeles, a session that also had been postponed three times. But Mr. Hayes proclaimed it will be the last delay the Teamsters will get.

The Teamsters in general and Boss Beck in particular have been accused of corruption and misusing union funds.

Council Meets August 12

The postponement, in any case, means the A.F.L.-C.I.O.'s Executive Council won't have a final report from its Ethical Practices Committee when it meets August 12 in Chicago. But Mr. Hayes said he'll provide a preliminary report, and is pushing staff studies of the charges against the Teamsters Union.

In other cleanup developments:

The Ethical Practices Committee set August 27 for a hearing into charges that top officials of the 65,000-member United Textile Workers have misused union funds.

The committee also began considering similar charges against James G. Cross, president of the 140,000-member Bakery Workers Union. A.F.L.-C.I.O. President George Meany expelled a Chicago union official whose wife allegedly made a \$10,000 annual profit from premiums on union health and welfare insurance.

The ouster order named Paul Dorfman, secretary-treasurer of the 900-member Waste Material Handlers Union. Mr. Dorfman is a close personal friend of James R. Hoffa, heir-apparent to the presidency of the giant Teamsters Union. Some of Mrs. Dorfman's insurance profits allegedly came from policies purchased by Hoffa-dominated unions.

Dorfman Was Suspended

Mr. Dorfman, who has been suspended as a union official since last December, was permanently removed from office and ousted from the local. Mr. Meany also continued a trusteeship of the local's affairs until it is capable of conducting its affairs in conformance with the A.F.L.-C.I.O. constitution.

The Waste Material Handlers Union, unlike most locals, is affiliated directly with the A.F.L.-C.I.O., so its officials can be ousted by the Federation's high command. In most cases, however, disciplinary action by the A.F.L.-C.I.O. must be carried out through one of its international unions.

Mr. Meany's ruling upheld recommendations by Joseph A. Biernie, an A.F.L.-C.I.O. vice president who investigated the case. Mr.

President to Offer Plan For Repaying Owners of Seized Alien Property

Merck & Co. Division Triples Output Goals Of Asiatic Flu Vaccine

Congress to Get Proposal Next Year; No Details Disclosed by White House

PHILADELPHIA—Merck Sharp & Dohme, division of Merck & Co., has tripled its production goal of Asiatic strain flu vaccine for September and October delivery.

A company spokesman confirmed reports that the firm is adding "upwards of 200 additional workers" to its Asiatic influenza vaccine program. He declined to state the number of doses the firm expects to manufacture, but he commented that incubated chicken eggs, used in the new influenza vaccine, are expected to be used at the rate of 150,000 a day beginning in September against original plans calling for about 50,000 eggs a day.

He added that the increased production, expected during September and October, will be of a monovalent vaccine based on the Asiatic strain only and will not be effective against other types of influenza. The firm could also make a polyvalent vaccine combining four other strains of influenza virus with the Asiatic strain, he said, but "decided against it."

Treasury Invites Bids

WASHINGTON—The Treasury invited bids for \$1.7 billion of 91-day bills for cash and in exchange for a like amount of bills coming due August 8. The new series of bills will bear that date and will mature November 7, 1957. Bids will be received at Federal Reserve banks and branches until 1:30 p.m. (E.D.S.T.), Monday, August 5.

The U. S. Government holds several million dollars worth of former enemy-owned property as well as money received from sale of many of these assets in past year. Various groups led by German Chancellor Adenauer are pressing the U. S. to return the assets or their value to former owners. Up to now, the Administration has proposed only return of up to \$10,000 in assets to any one individual. But, in recent weeks, the Administration has been restudying its policy.

Mr. Hagerty said the White House issued the statement because it had many queries on the subject and wanted to dispel rumors.

The announcement said:

"It is contemplated that this plan would provide for the payment in full of all legitimate war claims of Americans against Germany and would permit, as an act of grace, an equitable monetary return to former owners of vested assets. Subject to the applicable provisions of law, the present program of liquidating vested assets will be completed at the earliest possible time."

The White House said the Administration plans to hand the measure to Congress "as a matter of priority."

"An increase since June of 1955, in the amount of funds available, and which it is expected will be realized from the liquidation of vested assets, should facilitate an equitable and final solution of these problems," the statement said.

Phillips Petroleum Develops New Type of Rocket Motor

DALLAS—A new type of rocket motor having extremely long firing duration, in excess of eight minutes, employing solid fuel, has been developed and successfully tested by its Rocket Fuels division, Phillips Petroleum Co. announced.

The new rocket motor is intended for small, very high speed flight systems, the company said. It added the same principles have wide application to many other rocket propulsion and gas generating systems.

The rocket motor employs propellants made from readily available low-cost petroleum products, such as synthetic rubber, fertilizer grade ammonium nitrate, and carbon black.

Striking Hod Carriers In Southern California Agree to 5-Year Pact

By a WALL STREET JOURNAL Staff Reporter

LOS ANGELES—The first break in the month-long strike by three building trades unions which have slowed down construction work in Southern California came yesterday when striking hod carriers agreed to a five-year contract.

The five-year pact includes a cost of living clause which will be used as a yardstick in determining wage increases after May 1, 1958.

About 4,000 hod carriers began an immediate return to work yesterday. About 5,400 plasterers and 3,000 lathers who were unable to work as long as hod carriers were off the job are also returning to work, according to a Contracting Plasterers Association spokesman.

Two other strikes, involving 6,000 sheet metal workers and more than 4,000 plumbers, are still unsettled. All three strikes began July 1.

Terms of the hod carriers settlement call for a 15½ cent-an-hour wage increase effective July 30, plus 2½ cents additional in wages to be transferred from a health and welfare fund, an additional 6½ cents for wages, 10 cents for fringe benefits, and 2½ cents for health and welfare, will be paid workers effective May 1, 1958.

Details of the cost of living clause have not been completed, but will be similar to cost of living provisions in aircraft union contracts, the Plasterers Association spokesman said. Hod carriers, after the first 15½ cent raise, will make about \$29.50 a day, plus fringe benefits, the spokesman added.

John Bantick, an official of the Sheet Metal Trades Administrative Council, employer's bargaining group, said he was "very hopeful of resolving something soon" in the sheet metal strike.

Striking plumbers have not met with employers since last week, but a union spokesman said he was "hopeful" of resuming talks, at the request of Federal mediation officials, Thursday or Friday.

U.S. Expects to Double Its Uranium Oxide Output by End of '58

AEC Reports Production of Raw Material for Atomic Weapons, Fuel Rose Sharply in Half

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The United States expects almost double its present domestic production of uranium oxide by the end of 1958, according to the 22nd semi-annual report of the Atomic Energy Commission.

Production of uranium oxide concentrates from 12 privately owned mills during the first half of 1957 totaled 4,200 tons, compared with 3,400 tons in the last half of 1956 and 2,800 tons for the first six months of 1956. The 12 mills have a capacity of 9,210 tons of raw uranium ore a day, which yields on the average about 23 tons daily of the refined oxide.

The commission reported that 10 more processing mills either are planned or under actual construction. "The two categories of mills, operating and projected," the A.E.C. stated, "will together handle 18,300 tons of raw uranium ore a day." This would increase production of the oxide to about 45 tons a day, almost double the present rate. Estimates are that this production schedule will be reached by the end of 1958.

Production of raw uranium ore, however, actually declined in the first half of this year to about 1,820,000 tons, compared with 1,860,000 tons for the second half of 1956. The report said 1,340,000 tons were produced in the first half of 1956.

"No significant new uranium producing

*ENGINEERS CONSTRUCTORS
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area was discovered" in the period covered in the report, it was added, and the number of producing mines remained about the same.

Uranium oxide is a refined concentrate of the uranium ore and is used as the raw material for nuclear fuel materials and the uranium metal used in nuclear weapons. The report said the uranium oxide content of American ore is, on the average, about twice as high as that of Canadian ores and better than twice that of South African deposits. South Africa has the greatest known uranium reserve in the Western world and Canada ranks second.

Northern States Power Co.

MINNEAPOLIS—Northern States Power Co. will spend \$1.5 million in the next 10 months enlarging and remodeling its Minneapolis division service facilities. The expansion includes an 18,000-square-foot warehouse addition and a 16,000-square-foot garage structure.

American Exchange Seat Sold

NEW YORK—Arrangements have been made for the sale of a regular membership on the American Stock Exchange for \$25,000, unchanged from the previous sale. Seats are now quoted at \$23,000 bid, \$23,500 asked.

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Alpha Portland Cement Plans No Price Boost Despite Pay Increases

Official Cites Need to Curb Inflation; Ideal, Medusa Have Predicted Rises

A WALL STREET JOURNAL News Roundup

Alpha Portland Cement Co., dissenting from the views of at least two other producers, said it will hold the line on prices this year although its labor and other costs are up.

With pay boosts being granted by cement producers in settling strikes that hit a large part of the industry for more than five weeks, Ideal Cement Co. and Medusa Portland Cement Co. have predicted price increases in the fourth quarter this year.

Struck cement companies this week have been settling with the A.F.L.-C.I.O. United Cement Workers Union along a pattern set last weekend by Universal Atlas Cement Co., a United States Steel Corp. subsidiary that is one of the largest in the industry.

Universal Atlas Pay Hike

Universal Atlas granted pay and other benefits figured at 16½ cents an hour, with 10 cents of the hourly pay increase retroactive to expiration of its old plant contracts, generally May. The company has declined so far to comment on its price plans, and continued that silence yesterday.

In Easton, Pa., however, J. F. McGee, chairman of Alpha Portland Cement, issued a statement: "We feel the inflationary trend should be curbed. Our net income for the first six months of 1957 was considerably less than for the same period of 1956. However, in spite of increased operating costs and now, higher wages, we intend to hold the line on prices at least for the remainder of the year."

"Granting union leaders their demands and then raising prices to compensate is the easy way out," Mr. McGee asserted. He noted that when he issued the statement, six of Alpha's eight struck plants had settled.

The strike stemmed chiefly from industry resistance to union demands: A retroactive pay boost, and curbs on how much work the companies could subcontract to other concerns. The union got 10 cents of the direct 13½ cents hourly in pay increases on a retroactive basis, and the companies won continuance of a clause which gives them wide latitude on deciding what work will be subcontracted.

Alpha Portland previously reported that its net profit fell to \$1.28 a share in the first six months this year from \$1.43 a share a year earlier. The 1956 figure is before a credit stemming from adjustments in former years' figures.

Cement prices are generally set for each quarter and don't change during that period. They are quoted on the basis of a barrel—37½ pounds—of cement, without delivery charges.

Three Boosts in '57

There have been three boosts of 15 cents a barrel in the past year, the latest by Eastern mills to about \$3.35 a barrel for the second quarter of 1957.

Ellery Sedgwick, Jr., president of Medusa Portland, has asserted, however, that the company's latest 15-cent rise last winter didn't cover cost increases, and he predicted a further price increase this fall. He did not specify the amount, and said Medusa might not go up until November or December in areas where it is the "dominant shipper."

"In other areas," he said, "we would be likely to tag along should other producers raise prices sooner."

President Cris Dobbins of Ideal Cement cited "substantial" rises in costs of oil and natural gas, used as fuels for cement kilns in the West, where Ideal has many of its 14 plants. Ideal announced it would raise four-quarter prices, but also did not specify how much.

Two Medusa plants at York, Pa., were among those where new settlements have been reported. They were scheduled to resume work quickly.

Kaiser, Reynolds Metals Follow Alcoa's Lead, Hike Aluminum Price

A WALL STREET JOURNAL News Roundup

The other two members of the Big Three aluminum producers followed Aluminum Co. of America's boost in prices.

Reynolds Metals Co. announced in Richmond, Va., its base price for aluminum pig will go up a cent a pound today to 26 cents. Richard S. Reynolds, Jr., president, said other aluminum products will reflect in most cases a proportional price rise.

In Oakland, Calif., Kaiser Aluminum & Chemical Corp. raised its prices effective Saturday of primary aluminum pig, ingot and billet a cent a pound. It said mill products would rise about 4%.

Alcoa announced earlier this week it is raising its pig aluminum price a cent a pound today to 26 cents and its other products an average of about 4%.

It said the rises would cover wage increases that go into effect today under a three-year contract signed last year with the A.F.L.-C.I.O. United Steelworkers Union. It added that the increase would not, however, offset completely rises in other costs since the previous price boost about a year ago.

Reynolds and Kaiser also start paying higher labor bills now under their union contracts.

Philco Denies It Infringed Patents as RCA Charged

PHILADELPHIA—Philco Corp. denied in U. S. District Court that it infringed on Radio Corp. of America patents and charged that these patents are "unenforceable." Philco also asked for dismissal of a treble-damages suit filed against it by RCA.

Philco's assertions came in a reply to a counter-claim which RCA filed in answer to a \$150 million antitrust suit brought last January by Philco.

In its original suit, Philco and Lansdale Tube Co., a subsidiary, charged RCA with monopolistic practices in connection with a patent pool in radio, television and other phases of electronics.

In its reply to RCA's counter-claim, Philco charged that "because of violation of the antitrust laws and abuse of patents and patent rights" as charged in its original suit, the RCA counter-claims are "unenforceable and RCA is barred from the enforcement thereof."

J. J. Rogers Drops Plans For Pulp Mill in Colorado

DENVER — J. J. Rogers Co. of Au Sable Forks, N. Y., has notified the U. S. Forest Service here it has abandoned plans to build a pulp mill in Western Colorado, according to Donald E. Clark, regional forester.

Mr. Clark said the company notified him it is unable to provide evidence of ability to build the mill, so the Forest Service has canceled a contract with the company for the purchase of 3,000,000 cords of beetle-killed spruce timber.

Mr. Clark said the Forest Service will keep

half of the company's \$50,000 surety bond as liquidated damages, and will readvertise the timber for sale "as soon as we can find bona fide and interested parties."

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Dun's Review and Modern Industry

Just a short time back, many manufacturers could profitably turn out the same unchanged product year after year. Today, there are too many disturbing factors—new materials, automation, spiralling costs, dynamic market conditions, changing buying habits.

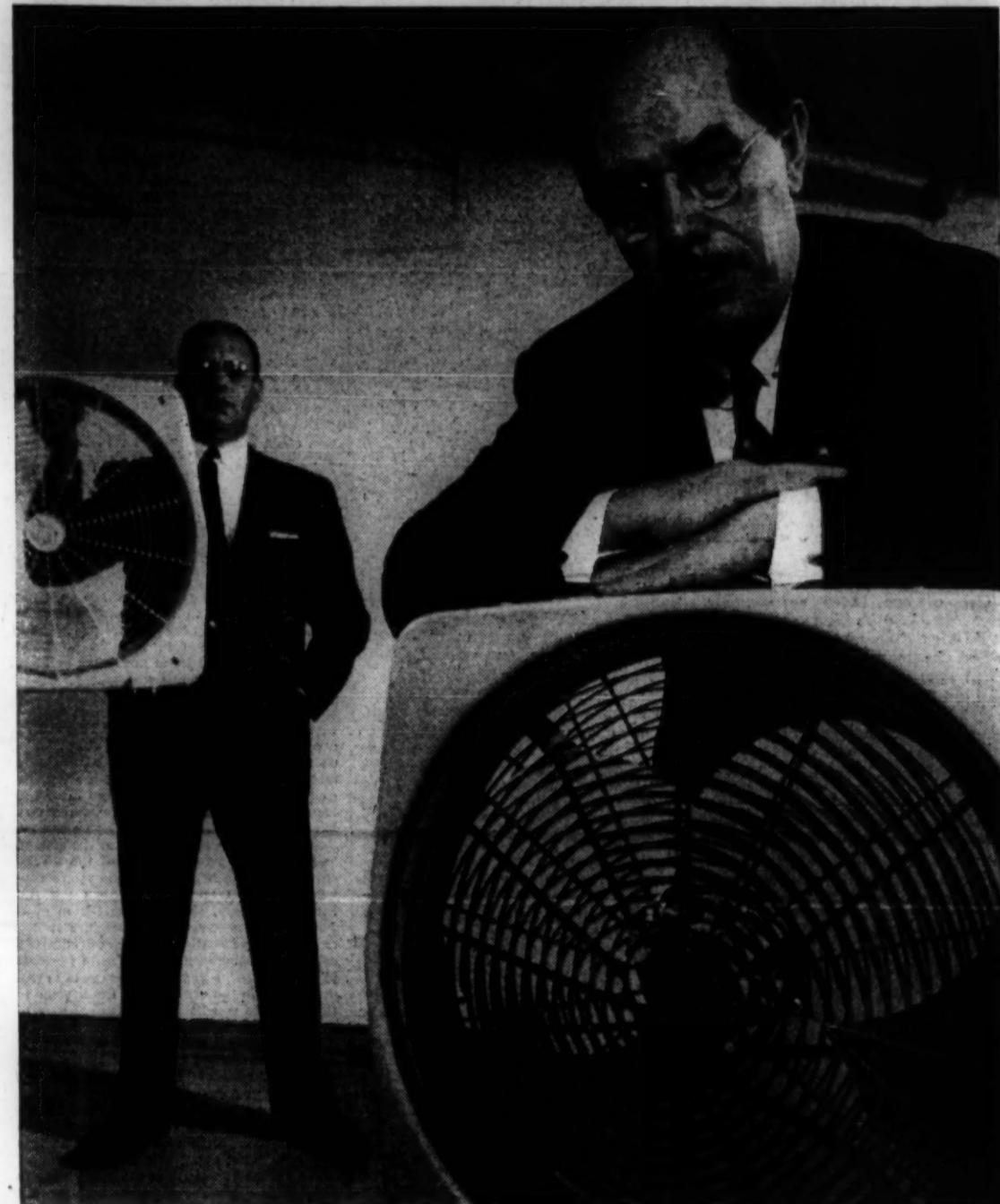
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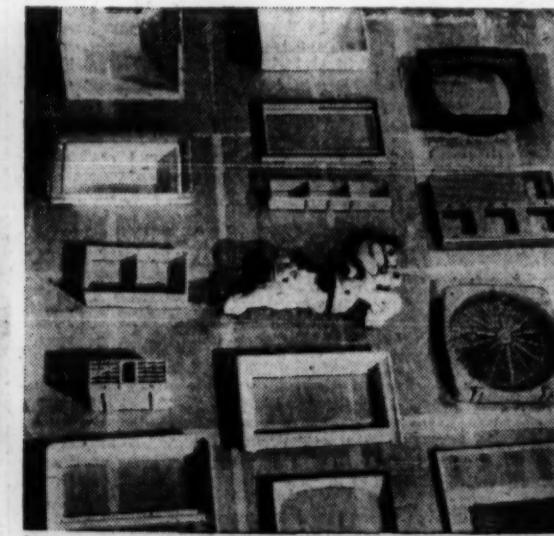
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REVIEW and OUTLOOK

Wrong Reason, Worse Remedy

The logic of those who would put strict controls on the imports of oil, it seems to us, rests upon a strange syllogism.

It runs something like this: Oil is a basic raw material, necessary in peace and absolutely essential in war. Known U.S. oil reserves are insufficient for the long future; we now see only about an eleven year supply. Therefore we must cut down on the influx of foreign oil as a defense measure.

The conclusion is startling, even if all the assumptions are correct. If a raw material is in short supply at home, one might suppose that is all the more reason why we should conserve it for future use by increasing our imports now.

Actually, the advocates of import restrictions concede as much. But they say the problem is to get more exploration for new oil at home; there won't be any exploration unless oil prices are encouragingly high; and oil prices won't be high unless we restrict cheaper foreign oil.

This might be a persuasive argument if the plan was to find new wells and then cap them to save their oil for future emergencies. But that, of course, is not the idea. In practice, any hidden oil reserves will be better conserved by being left alone; the untapped oil is not going to go away.

So it seems to us that this kind of argument for import controls founders on the fact that the way to conserve your own supply is to use somebody else's. This argument for controls seems more a rationalization for another, and more familiar, argument.

It is unquestionably true that the importation of foreign oil is painful to domestic producers. In most oil states production is restricted (in the name of conservation) already. Today oil can be pumped out of Kuwait, shipped across the ocean and sold in the U.S. cheaper than the domestic price. This

The Sultan and the Imam

One of our letter writers, Mr. Henry Patrick, asks in verse:

"If the Sultan of Oman is in,
And the Imam of Oman is out,
Will somebody please begin
To tell us what it's about?"

Well, we'll try. The Sultan of Muscat and Oman is an ally of the British. He is temporal leader of his people. The sand-swept sheikdom lies athwart the Persian Gulf, entrance to some of the world's richest oil deposits.

The Imam of Oman is spiritual leader, but he is allied to the King of Saudi Arabia, who is said to have ambitions to control the whole peninsula. King Saud is friendly to the United States and some Britons mutter that he is using U. S. arms to supply the rebels led by the Imam of Oman who is trying to overthrow their ruler, the Sultan of Oman. The present

Lesson in Waste

A not so little lesson in how to waste public funds is provided by the House-Senate Atomic Energy Committee. Though badly split, the group nonetheless voted to have the Government build seven nuclear reactors and study another big one.

This proposal is not as grandiose as the one the public power enthusiasts wanted. All the same, it is hardly modest; if approved by Congress it would require the taxpayer to pick up the tab for almost \$200 million worth of Federal construction of reactors and related projects.

The program is not only unnecessary. It may actually impede the development of this country's atomic industry.

Take, for instance, the contemplated \$40 million reactor which would be similar to Britain's Calder Hall. Experts believe this type is far less promising than a variety of kinds American private enterprise is developing. It's no secret that Britain is using comparatively crude technology in order to get output fast because it is running out of conventional fuels—a situation that does not pertain to the United States.

So why imitate Britain and build an atomic furnace that will soon be obsolete? The reason advanced is that we can't let Britain get ahead of us—in quantity of kilowatts atomically generated, that is. If we pursue that reasoning, we will certainly lose the international atomic race because in the long run it will be decided not by quantity but by the efficiency of reactors, which is what the United States is now working toward.

Since the argument for Federal construction does not stand up on logical or scientific grounds, it is permissible to surmise that there is another reason for pushing the program. This is simply that the public power lobbyists are determined to get the Government's massive foot in the door even if it tramples atomic progress.

That is a poor basis for determining policy. It is certainly no excuse for throwing away tax money on the wrong reactors at the wrong time in the wrong place—and built by the wrong people.

Federal Tax Rebates Topping \$1 Million in '56 Go to 27 Companies

American Viscose Wins Refund Of \$20,287,225 to Lead the List, Congressional Unit Reports

WASHINGTON — Twenty seven American corporations won Federal tax rebates in excess of a million dollars each during 1956, the Congressional Committee on Internal Revenue Taxation reported.

They topped the list of taxpayers who received individual refunds or tax credits exceeding \$100,000 and totaling \$136,264,344 for the year.

The company getting the biggest single rebate for 1956 was the American Viscose Corp. of Philadelphia, with refunds and credits totaling \$20,287,225.

The law requires the Treasury to notify Congress before allowing any tax refund or credit in excess of \$100,000.

Refunds and credits reported for 1956 represented claims on years going back as far as 1941.

The estate of the late Lammot du Pont was granted a tax refund of \$305,052 as the largest non-corporate return. Mary Ethel Pew

Letters To the Editor

Bad Government the Villain

Editor, The Wall Street Journal:

I always read with much interest Mr. Shea's weekly Outlook column. On July 23 he mentioned in passing the current furor about inflation and speculated as to its cause, extent and duration.

This is a subject upon which I, like many other people, have an opinion, which may or may not be sound. As I see it, the cause of inflation is bad government. The Government buys things that are not worth the money, such as wars, preparations for war, foreign alliances or diplomatic victories. It fosters monopolies in the field of union labor and agricultural production thus creating artificial scarcities. The duration of this condition, in my opinion, is always. It always has been and always will be. Switzerland, which in modern times has not invested in wars, alliances or costly diplomacy, possesses the only currency that has been stable during the Twentieth Century.

The logical result of this view is that an investor should normally strive to acquire ownership of tangible property as distinguished from intangible. This view, it seems to me, was valid five years ago and will be valid from now on.

OSMAN E. SWARTZ

Charleston, W. Va.

Cooperation

Editor, The Wall Street Journal:

Business, labor, government, in fact every normal person in the United States is interested in inflation or depression, but nobody seems to know just what to do about it. All are very deeply concerned in the future of this great country.

Certainly government, labor and business do not wish a depression or inflation. It seems to me that these three could sit down together and figure out a way to coordinate their efforts so that prosperity may continue without a rise in this and a rise in that. It seems to me that the debt can be paid off a little at a time but it must be sincere. I have written this suggestion to President Eisenhower in the hope that some cooperative effort might be made for the benefit of all.

CARLTON S. NASH

South Hadley, Mass.

Some More "X"'s

Editor, The Wall Street Journal:

I, a secretary, read your paper every morning for my own pleasure and to bring pertinent articles to my employer's attention. Most of the time I'm in accord with you, but your editorial "The 'X' in Social Security" (July 23) irked me to the point of dropping everything to write you.

It is most inadequate in its presentation of "inequities." Why concentrate on women who draw benefits at \$2? I didn't miss that sarcastic connotation, "why not at \$2?" You should have been more specific in noting that it is only widows (who get a free ride on their husband's insurance) who draw full benefits at \$2, not the working women who have contributed for at least 20 years or so.

And while we are speaking of inequities, how about the gross inequity of the family coverage on the sole basis of one man's contribution? A single woman pays the full benefit premium, the same as the men. I have paid into it almost 20 years. If I live to be 65 then I shall collect. But I can only collect full benefits if I continue to work up to at least 60—the 23 years I have paid in will not count. In the event of my death prior to 65 my estate will be paid a nominal sum of a couple of hundred dollars, although I will have paid several thousands up to 60 or 64.

Men are constantly whining in the press about this so-called favoritism. Favoritism indeed! Men have a lot to complain about considering the fact that on one premium—the same as a single woman pays on a like amount—he covers his widow and his various children. What about that inequity?

Why don't you speak of the gross inequity of current day elderly people drawing full benefits after having paid premiums for as little as two years, while younger generations have and will have paid it for decades at increasingly, shockingly high premium rates?

L. E. WILLETT

Los Angeles, Calif.

Pass the Salary, Too

Editor, The Wall Street Journal:

In this lopsided economy of ours there is one part which can be effectively corrected. In years when corporations pass dividends and the market price of the representative stock or security drops, salaries and other payments to directors and management of such corporations should be escalated downward in the same manner labor wages drop as when geared to the index of the H.C.L when it drops. Why should stockholders bear the brunt of losses alone?

JACOB WAGNER

Miami Beach, Fla.

fighting began when rebels seized control of the interior, including the oasis of Buraimi and the town of Nizwa. The British sent some jets and troops to help put down the revolt.

Britain feels that she must support her alliance with the Sultan of Oman or other Middle East sheiks, chieftains, kings and potentates will think British pacts are worthless. The State Department, seeking peace and quiet in the Middle East, is disturbed a bit by the whole affair.

Just now it's pretty hard to say whether the Sultan is really in and it isn't at all clear whether they'll stay whatever way they are, considering the way tribal allegiance sometimes switches.

What is clear is that right now the U.S. is not mixed in the quarrel. And that for our own good we'd best stay out.

A not so little lesson in how to waste public funds is provided by the House-Senate Atomic Energy Committee. Though badly split, the group nonetheless voted to have the Government build seven nuclear reactors and study another big one.

This proposal is not as grandiose as the one the public power enthusiasts wanted. All the same, it is hardly modest; if approved by Congress it would require the taxpayer to pick up the tab for almost \$200 million worth of Federal construction of reactors and related projects.

The program is not only unnecessary. It may actually impede the development of this country's atomic industry.

Take, for instance, the contemplated \$40 million reactor which would be similar to Britain's Calder Hall. Experts believe this type is far less promising than a variety of kinds American private enterprise is developing. It's no secret that Britain is using comparatively crude technology in order to get output fast because it is running out of conventional fuels—a situation that does not pertain to the United States.

So why imitate Britain and build an atomic furnace that will soon be obsolete? The reason advanced is that we can't let Britain get ahead of us—in quantity of kilowatts atomically generated, that is. If we pursue that reasoning, we will certainly lose the international atomic race because in the long run it will be decided not by quantity but by the efficiency of reactors, which is what the United States is now working toward.

Since the argument for Federal construction does not stand up on logical or scientific grounds, it is permissible to surmise that there is another reason for pushing the program. This is simply that the public power lobbyists are determined to get the Government's massive foot in the door even if it tramples atomic progress.

That is a poor basis for determining policy. It is certainly no excuse for throwing away tax money on the wrong reactors at the wrong time in the wrong place—and built by the wrong people.

The Canadian Dollar

Editor, The Wall Street Journal:

What does it mean to Canada to have the Canadian dollar stronger than the U. S. dollar? Having just returned from a vacation in Canada, my observations are fresh.

In addition to American Viscose, these corporations rebated headed the list:

Celanese Corp. of America got back \$1,695,501; Coca-Cola Co., \$8,099,309; Western Union Telegraph Co., \$7,147,396, and Overland Corp. of Toledo (formerly Willys-Overland), \$6,622,600.

Other corporations in the over-\$1 million refund bracket were:

American Hawaiian Steamship Co., \$1,503,358; Ethyl Corp., \$1,892,029; General Electric Co. and affiliated companies, \$1,611,451; Empire Ordnance Corp., \$1,513,939; Sylvan Electric Products, Inc., \$1,642,348;

Bearborn Motors Corp. of Birmingham, Mich., \$1,742,951; American Bemberg Corp., \$1,684,524; A. M. Byers Co. of Pittsburgh, \$2,770,609; Great Lakes Steel Corp., \$3,169,850; U. S. News Publishing Corp. of Washington, D. C., \$1,928,980.

Budd Co., \$2,222,025; American Airlines, \$2,265,517; Olympic Insurance Co., \$3,960,580; Trunkline Gas Co. of Houston, \$1,230,136; Philadelphia Electric Co., \$1,234,088; Taylor-Wharton Iron & Steel Co. of Easton, Pa., \$1,331,656.

Western Electric Corp., \$2,320,558; Armour & Co. (Illinois), \$5,325,648; General American Transportation Corp., Chicago, \$2,154,623; Matson Navigation Co., San Francisco, \$2,239,460; Northwestern Steel & Wire Co., \$1,354,839; Lone Star Steel Co., \$1,357,373.

ADOLPH SCHWARTZ
Jersey City, N. J.

Letters to the Editor

Boiling Oil

The Long Simmering Question of Imports Flares Up—But Provides Little Light

BY RALPH H. LEGAN

DALLAS — The furious fussing over oil imports came to a boil this week with President Eisenhower's warning that major importers must cut down or face the prospect of direct Federal controls. Yet the "solution" of Government regulation is one that appeals to few people on either side of the controversy.

This is only one of the curious features of this battle. It is, in fact, both a complex and a foggy fight—as well as an important one. It involves more than the tranquility of the domestic crude oil producers or the profits in foreign oil to be derived by a comparatively small group of importers. Oil products are so essential to modern living and modern warfare that the question touches everyone.

Arguments are strong both for curtailing imports and for opening the door wider. The would-be curbers, for example, contend an excessive inflow of foreign oil will discourage domestic discoveries; the import expansionists maintain more foreign oil is needed to help conserve this country's resources.

But who is on which side is not always clear. Oil importing companies are also domestic producers with heavy investments in exploration, refining and marketing. And a growing number of anti-big-imports adherents are themselves seeking oil overseas.

Ghostly Issue

Even more baffling is the seeming absence, in the last analysis, of any real issue at all. Major oil importers frankly assert that the flow of foreign oil must not be allowed to impair a strong home industry. Domestic producers equally candidly acknowledge that imports must not be shut off entirely and must be allowed to supplement United States output. Thus the whole question takes on a ghostly form—especially when it is considered that domestic demand for petroleum products is steadily growing and is expected, a decade or so hence, to provide ready market for both imports and home-produced crude oil.

Right now, U. S. consumption of petroleum from all supply sources is running at more than eight million barrels a day. By 1968 it's calculated to reach beyond 12 million barrels daily. Overseas oil now entering the U. S. comes to about 1.2 million barrels a day—a gain of some 33% in the last two years. Production of crude oil in this country currently amounts to some seven million barrels a day and it could, if necessary, be jacked up to some nine million.

These statistics indicate that the U. S. will be needing at least three million barrels of crude a day from foreign lands just by 1965. After that, the ratio of outside oil will likely be larger. So what, it may be asked, is the problem?

The problem is the here and now, not the future. Until there are enough automobiles, trucks, home furnaces and petrochemical plants demanding more crude oil than domestic producers can comfortably provide, agitation about how high imports should be bound to continue. Once it's conceded the question, How high?, is a real one, then the question becomes, Who is to decide? This is the point at which it becomes convenient for the Federal Government to enter the picture.

Lengthy Probes

The Office of Defense Mobilization has probed the problem at length and recommended "voluntary" industry curbs on imports without dramatic success. More recently, the O.D.M. advised the President that the rate of imports is jeopardizing national security. Now the Cabinet committee the President put to work on the matter has reported, and it is on the basis of this report that Mr. Eisenhower is led his warning to the oil importers.

The committee recommended that the major importers, with the exception of those on the West Coast, slash their imports approximately 10% below the 1955-56 level—but about 22% below the amount they planned to bring in during the second half of this year. Firms which only recently started to bring crude from abroad could continue to increase their imports.

This plan falls far short of satisfying everybody; indeed, the general feeling among industry men is doubt that the "vol-

untary" curbs will work. If so, that leaves Government controls; the President already has the power to restrict imports. And regarding this prospect both the leading oil company importers and the small army of independent producers and refiners are in considerable agreement: they don't like the idea of Government regulation. Yet it is they, and particularly the independent producers, who are bringing about just that possibility.

The independent producers' contentions are understandable and there are statistics to support their conclusions. Probably the most basic is the argument that "excessive" oil imports tend to corrupt the domestic market, weakening prices and withering refineries.

This erosion of domestic crude oil prices lessens the financial gain from the increasingly expensive job of searching and digging for oil, which in turn discourages the quest for oil, threatening reserves and making the country more and more dependent on imports. All this, it's argued, puts the nation's security in danger.

Westinghouse Net And Sales Climbed In June Quarter

First-Half Earnings Topped \$30 Million, Up From Loss In Strike-Bound 1956

Price Reports High Backlogs

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Profit of Westinghouse Electric Corp. in the quarter ended June 30 amounted to \$16,417,000 equal to 95 cents a share on the 16,755,998 common shares outstanding at mid-year.

A year ago when the company was emerging from a crippling 156-day strike, income in the second quarter was \$6,862,000, equal to 38 cents a share on the 16,849,531 shares then outstanding.

Second quarter sales this year were the largest for any similar period in the company's history, totaling \$507,253,000. A year ago they amounted to \$380,731,000.

Earnings for the first six months amounted to \$30,615,000, equal to \$1.77, compared with a loss of \$11,713,000 a year ago. Sales for the period totaled \$982,939,000, the largest for an first half-year.

Gwynlyn A. Price, chairman and president reported that the incoming rate of new orders is maintaining backlog at very high levels especially in the apparatus, atomic and general products groups.

Mr. Price added that increases in defense orders and shipments are anticipated in the second half of this year when a moderate increase in appliance and television is expected also.

WESTINGHOUSE ELECTRIC CORP. reports for quarter ended June 30:

	1957	1956
a. Earnings per common share	\$1.77	\$.35
Net sales billion	.807233.000	.580.721.000
Net income	18,417,000	8,862,000
Common shares	16,755,998	16,849,531
b. First six months ended June 30:		
a. Earnings per common share	\$1.77	
Net sales billion	.962,339.000	.806,097.000
Net income	30,615,000	-11,713,000
c. After preferred dividends. d-Net loss after giving effect to \$1,500,000 tax credit.		

NEW YORK—Westinghouse Electric International Co. signed an agreement with Fiat, S.p.A., one of Italy's largest manufacturers famous for its automobiles, to build and sell full-scale atomic power plants under license from the company.

The agreement, similar to the one signed last week with the Belgian firm, Ateliers de Constructions Electriques de Charleroi, gives rights to Fiat to build nuclear, non-military reactors developed by Westinghouse. Fiat will handle sales of the reactors outside Italy as well as within, the announcement said.

"According to present estimates," W. E. Knox, president of Westinghouse International, said: "Fiat will be in a position to have a nuclear power plant in operation before 1964."

Hackensack Water
HACKENSACK WATER CO. and subsidiaries report for six months ended June 30:

	1957	1956
Earnings per share	\$.17	\$.15
Gross operating revs	4,914,218	4,389,387
Net before income tax	1,113,678	1,212,434
Provision for income taxes	892,678	1,030,572
Net income after taxes	392,678	882,572
Capital shares	432,423	432,423
For quarter ended March 31, last, net income was \$254,000, equivalent to 25 cents a share. Compared with \$253,775, or 25 cents a share in like period of preceding year.		

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The new CURTISS-WRIGHT ZEPHYR JET ENGINE

The new standard of low noise level established by the Curtiss-Wright Zephyr turbojet engine was demonstrated to representatives of leading airlines and airframe manufacturers on July 16 and 17 at Reno, Nevada under conditions closely simulating those of large metropolitan airport areas. The low noise level characteristic of the Zephyr not only make this engine superior to other jet engines, but place the Zephyr well below the noise levels currently experienced with piston-engine transports. Even lower noise levels will be achieved as a result of current developments now being evaluated.

The Zephyr is a new concept turbojet which establishes the trend for jet engines of the future. It is a joint engineering development of Curtiss-Wright and the Bristol Aeroplane Company, Ltd. of England.

Over the last decade, the jet engine has progressed under the sponsorship of our military services. To provide for the satisfactory accomplishment of military missions, the emphasis of design and development engineers has been directed to maximum performance. This emphasis has forced engineers to resort to increasingly high jet velocity, high fuel consumption and high turbine temperature to satisfy the ever increasing military need for performance at high supersonic speeds. In meeting immediate military requirements, the jet engine has become expensive to build and operate and has fallen short in public acceptance and efficiency for commercial application.

More Efficient Thrust

A major feature of the Zephyr is its low jet velocity. The propulsion of a jet engine comes from the jet of hot gases directed rearward from the engine. A small high-velocity jet is not as efficient as a large low-velocity jet. (Every marine engineer knows that a large, square, low-speed propeller on a vessel gives more efficient thrust than a small, high-speed propeller.) In the Zephyr design, the engine airflow characteristics were so selected that a large low-velocity jet is produced with the resultant maximum propulsion efficiency and best overall economy. This low jet velocity results in the low noise level of the engine.

Another key feature for a quiet, low-velocity jet is low temperature in the turbine which drives the compressor supplying air to the combustion chamber. In the military turbojet, it has been necessary to increase the temperature to get higher thrust for supersonic operation. In concentrating on high power for military application during the past decade, engineers have, of necessity, resorted to high temperatures and high temperature alloys that require the use of cobalt, columbium, molybdenum, and other critical and expensive materials that are in short supply.

Thus, in adapting military type engines to commercial service where performance is obtained

through the medium of high turbine temperatures, the airline operator must accept the cost and risk of high-temperature distortion, high-temperature creep, high-temperature fatigue and the resultant high maintenance costs. For example, turbine blades subject to these very high temperatures may have to be replaced at each overhaul of the engine. In such cases the short life of these blades will limit the operating life of the engine. In the Zephyr, temperatures will be low and blade life will be independent of temperature. This factor will contribute greatly to reliability, long overhaul periods and low maintenance cost.

Fewer Parts — Lower Maintenance

The basic design of the Zephyr is based on a minimum number of parts. In the compressor and turbine area alone, the Zephyr has one-third fewer blades than in the conventional military type turbojet. This results in an engine lower in first cost which is important because blades amount to as much as 30 percent of the total cost of the engine. The fewer number of blades also result in an engine of lower maintenance cost. The blades in the Zephyr have demonstrated their ability to sustain foreign object damage without failure or replacement; thus, the compound effect of fewer, more durable blades will significantly contribute to lower parts replacement and reduced maintenance costs.

In addition to lower first cost and lower maintenance costs, the Zephyr has lower operating cost because it uses less fuel. In taxiing and ground operation, it uses 40 percent less fuel than military type jet engines. In climb and cruise, it uses 6 percent less fuel. In a transcontinental flight from New York to Los Angeles the lower fuel consumption of the Zephyr will amount to 3000 pounds of fuel saved per airplane.

The small number of compressor and turbine blades and the low-temperature features of the Zephyr also help to provide an engine of lighter weight. A Zephyr engine will weigh from 750 to 1700 pounds less than competing military type engines. This lower engine weight will reduce the gross weight of the airplane by 3500 to 7000 pounds. This weight reduction will again contribute to the

economics of airplane operation by reducing the fuel requirements for every flight.

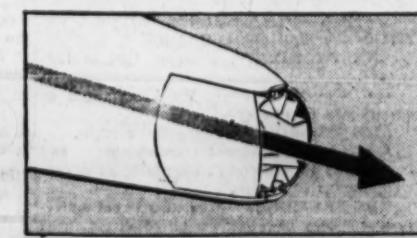
Because of the low operating temperature the Zephyr has reserve power for airports above sea level and at atmospheric temperatures above 60°F. For example: on a 100°F. day, a long-range continental jet transport powered by Zephyr engines will take-off with full payload from Denver, Colorado, an elevation of 5330 feet. At airports at altitudes above sea level or when the temperature is above 60°F., the Zephyr-powered airliner will not be compelled to reduce its payload. Also because of this reserve power the airliner using Zephyr engines will operate from existing airport runways.

In addition, the Zephyr is fitted with a thrust reverser that allows the airplane to be stopped on a dry runway in 35% less runway distance and on an icy runway in 70% less runway distance. This device will permit the aircraft to approach the airport at a higher altitude and by use of the thrust reverser as an air brake, a more direct and quiet landing can be made. The use of this device also will provide instant availability of full power for emergency go-around.

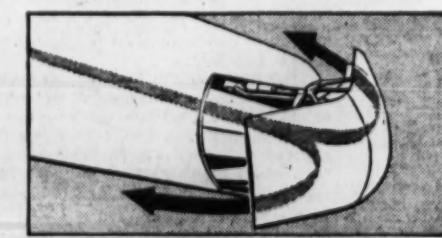
Points the Way for the Future

In summarizing, it is apparent that the Zephyr commercial turbojet varies widely from the current military type engines. In the past decade, the requirements of the military have compelled jet engine development to go in the direction of high temperature and high fuel consumption to obtain high thrust, and high engine weight to provide supersonic flight capability to modern defense. On the other hand, commercial air transportation has reached the status and volume that it can support equipment designed to meet commercial standards of reliability, economy and quietness which are essential for the airline operator, airline passenger, airport commissioner and the airline investor. The Zephyr is a commercial engine, tailored to meet the requirements of the commercial airline industry.

The Zephyr points the way to the development of military turbojet engines in the next decade.



The new Curtiss-Wright thrust reverser is installed around the noise suppressing nozzle and does not affect engine power or performance.



In closed position, the reverser deflects gases forward to shorten landing runs as much as 70% — permitting operation from existing runways.

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C O R P O R A T I O N

Transcript of the President's News Conference

WASHINGTON—Following is the transcript of President Eisenhower's news conference yesterday:

THE PRESIDENT: Please sit down; please sit down.

I want to speak briefly again of the tragic loss that the Western world suffered in the death of President Castillo Armas in Guatemala. Personally and officially, I feel his passing. He was a good friend, and he was certainly a champion of freedom and a strong anti-Communist.

I am sure that all Americans, all citizens of this country as well as all of the Americas, share our feelings of deep regret at his tragic death.

I have no other announcements.

Civil Rights Amendment

Q—(Edward F. Creagh, Associated Press): Mr. President, do you have anything you wish to say on the civil rights bill at this stage, and the anti—or rather, the jury trial amendments in particular?

THE PRESIDENT: I will make one statement on civil rights this morning, and then we will end it there.

I made my position, my personal position, very clear in the statement on July 18th, and I think, which was furnished to each of you.

I believe that the United States must make certain that every citizen who is entitled to vote under the Constitution is given actually that right.

I believe also that in sustaining that right, we must sustain the power of the Federal judges in whose hands such cases would fall. So, I do not believe in any amendment to the Section 4 of the bill. I believe that we should preserve the traditional method to the Federal judges for enforcing their orders, and this, I am informed, or I am told, that it is 34 different laws where these contempt cases do not demand trial by jury.

I think we should apply the same method here, and I do not believe that any amendment should be made.

So, I support the bill as it now stands, earnestly, and I hope that it will be passed soon.

That is my last word on civil rights.

Status of Appropriations

Q—(Merriman Smith, United Press): Mr. President, plans for brief detour around civil rights in the Senate to consider such legislation as extension of the Small Business Act and various appropriations bills, plans for this detour, or a one-day delay, have run into trouble.

Now, what, in your opinion, does this mean to the Government? Do you think it might be necessary, for instance, to lay off any Government employees because of the stop on some Government money?

THE PRESIDENT: Well, it is a very serious thing on the first thing that happens, and the agency most desperately hit is one with which we are greatly concerned, that's the Small Business Administration.

There is the authorization for the agency if self runs out tonight—and this is the 31st, isn't it?

Q—(No Name): Yes, sir.

THE PRESIDENT: (Continuing)—runs out tonight, and so that 1,000 employees working there can continue to work only on request and without any assurance they will ever get paid, whatsoever, unless the authorization is continued, and the funds for their maintenance are continued.

Now, on top of this, all of the projected and future loans of the agency itself to small business are stopped right in their tracks. And so it is very serious for that organization.

Now, there are a number of others, I believe there are 1,250,000 civil workers and 2,800,000 people in the Defense Department, in the uniformed services, whose pay cannot go on after tonight until some continuing resolution or their appropriation bills are passed.

So, it is not—I hope that nothing disastrous comes out of it, that they will act as rapidly as they can; but that is the situation as of this moment.

School Construction Bill

Q—(Peter J. Kumpa, Baltimore Sun): Mr. President, sir, there has been some confusion about your stand on the school construction aid bill. You are reported willing to accept the bill that was before the House, but none of your spokesmen said that you would urge Republicans to vote for it, and this attitude has been blamed by some of your critics on Capitol Hill as responsible for defeating the bill which, as you know, lost by five votes.

Could you explain to us, sir, your position on that?

THE PRESIDENT: Why, it is very simple. I think if you will go back to the campaign of 1952, I have stood for one thing: The supplying of America's great deficiency in school buildings by bringing the Federal Government into it only to the extent of helping States meet this emergency.

Now, the education of our children is of national concern, and if they are not educated properly, it is a national calamity.

The reasons that we have deficiencies in our classrooms are partially national in character, wars and depressions, so I felt, and still feel, that in spite of the fact that this is a local function, properly speaking, this is a place where Federal aid should be given to meet the emergency.

Now, in doing so, and in order that we would not get a plan we would call another give-away or another dipping of state hands and elbows into the Federal Treasury, we stress the item of need. Let's put the thing honestly before the American public as it is, something to help the needy states and the needy districts where this is impossible, where building is impossible for one reason or another unless the Federal Government does help.

But, if you try to make every state believe that they are getting something for nothing out of such a bill, then I would doubt its—your ability to terminate the operation of the bill at the end of the five-year period. At least, I would be fearful, and certainly at the end of that time I am not going to be around to veto any extension of the thing, so I wanted to stress this item of need, and I did say this: That in the item of failing to stress need properly, I thought this bill was deficient, but that I was so concerned about the bill, about the shortage, I would sign even this bill, but the bill—remember this—that I thoroughly favored was the Hobby Bill, the first one we ever put in, the so-called Hobby Bill.

Then, a year ago, we made a further concession to the theory of grant.

This year we made still a further, and I thought I had compromised the principles for which I stood, as far as I could. I stand exactly where I have always stood on this subject.

Q—(Edward T. Follard, Washington Post): Mr. President, as I understand it, just before the House killed that school bill, the Democrats

came around to the support of the Administration's bill. They were willing to go along with your bill; and their complaint is that you failed to go to bat for the legislation so to speak.

THE PRESIDENT: I never heard that, Mr. Follard. If that is true, why are you telling me something I never heard.

Q—(Mr. Follard): They say had you spoken up the legislation it would have passed.

THE PRESIDENT: I spoke up plenty of times for the principles in which I believe. But, I say, I realize I can't get exactly what I want, so I have compromised twice in the proposals that I have placed before the Congress, and I was even ready to accept even further proposals, but I am getting to the point where I can't be too enthusiastic about something that I think is likely to fasten a sort of an abattoir, another one, around the neck of the Federal Government. I don't believe it should be done. But I do believe that we should take a look at this question of need honestly, and meet it and meet it today and I tell you this: I will have another bill ready for the next session of Congress.

THE PRESIDENT: No, I don't believe business can do much.

Q—(Mrs. Mary Craig, Portland, Maine, Press Herald): Half of my question has been asked.

The friends of the school bill say that you failed to use your influence, and if you had, you could have got the bill you wanted, which would be offered by Mr. Ayers.

On the other hand, in the Senate yesterday Senator Russell complained because he said you were using your influence for the civil rights.

Could you compare where you do and when you don't use your influence?

Laughter.

THE PRESIDENT: Well, I'll tell you, Mrs. Craig: Now, with respect to the school bill it is true, I put it in two or three State of the Union speeches. I went before the public on television speeches about the budget and put this item before the public again.

I went over to the Statler Hotel and addressed a large educational meeting on the same thing. I have never wavered in exactly what I am trying to do.

Mostly the work of a President with Congress in my opinion is done in a quiet conversational way by the telephone and informal meetings. You don't influence Congress, in my opinion, by threats, by anything except trying to convince them of the soundness and the logic of your views.

Now, in one case here, I have done it; but in the other case, I have also done it; but in one case apparently there are more publicized and people get an idea you are more for this than that. I don't make distinctions of that kind. I am trying to get through a program that I have constantly put before the Congress and I believe to be for the good of the United States, and I will talk to any Congressman that is on the Hill about these things if he has got an honest differences of conviction with me, I try to do it, and I try to win their votes over, but I don't get up and make statements every twenty minutes. I don't think that is good business.

THE PRESIDENT: Well, first of all, I that man who knows so much about my business will offer me a million dollars to sell out, he is going to make a sale in a hurry.

Laughter.

THE PRESIDENT: Well, I have studied it in detail sufficiently to say exactly how I would recommend it. I would like to see Congress look it all over, because I know in many cases I have had Senators call me up and say, "This looks like a conflict of interest. It's too bad, because here is a wonderful man, we'd like to have him."

I would like to have them review the thing themselves.

Mr. Eisenhower's Personal Finances

Q—(Robert E. Clark, I.N.S.): Mr. President, the current series of articles dealing with your personal finances estimates your total worth, including your stock holdings, at about a million dollars.

Could you tell us, perhaps as a guide to other persons entering Government service, how you assure that the conflict of interest problem never arises in your own case?

THE PRESIDENT: Well, first of all, if that man who knows so much about my business will offer me a million dollars to sell out, he is going to make a sale in a hurry.

Laughter.

Now, the second thing is, and I think I announced this when I first took office, although I am an elected official and therefore the conflict of interest law does not apply to me, I did, when I came down here, took everything I owned except for a little cash in the banks and put it in an irrevocable trust so that during the period that I am President, I do not even know what I own, so that no judgment of mine can ever be influenced by any fancied advantage I could get out of my relatively modest holdings in anything.

So, as of this day, the only reports I have from private investments are at the end of the year, reports as to what I owe in taxes, and that is all.

Oil Import Recommendations

Q—(Sarah McClendon, El Paso Times): Mr. President, sir, what did the legislative leaders tell you about the prospects for getting a Mutual Security Authorization Bill in a form such as you asked—the including development funds?

THE PRESIDENT: Well, Mr. Lawrence, I don't believe anyone has given me an actual prophecy in specific terms. Every one of them knows the depth of my feeling that the Mutual Security Bill, its authorization and appropriations, are absolutely essential to the security of the United States in today's world. I couldn't believe anything more.

I think there is no other subject on which I talked more, both to legislative leaders and with private citizens and in public. I am particularly concerned about the development, long-term development bill, because for a long time we have been trying to get our aid more into the loan basis and less into the grant, so that if we can get that bill and take up loans with all of our friends, I think that we will be on a sound footing.

We will have, in essence, a revolving fund, although in the early years I would say that would be a lot more out-go then income; but finally we will have a much sounder basis and we will help these countries help themselves.

Remember this: If there is not economic development in countries that are recently freed, those countries cannot stay free forever.

There has got to be economic development. It is to our interest to help them. It is to our own interest to help these countries develop, both from a commercial standpoint and from the political standpoint. And that is what I believe we should keep our eye on more than on the details of these things.

Now, I know this: Our leaders are prepared

to go along with me, go down the line and to insist upon these values, these requirements,

and I think that I am certainly very hopeful that we will get something out, because it has been a bipartisan thing. This thing was started long before I came in. I embraced it. I endorsed it, and I have supported it and stood for it, and I believe that if every American

will study the thing logically, see what we are trying to do in the world, and what the world is going to do if we don't do it, study this thing in terms of its alternatives, I think we will get greater support.

Could you explain to us, sir, your position on that?

THE PRESIDENT: Well, I will only say this: That the whole present approach to this business of controlling our oil imports, regulating oil imports, arises out of one thing: Consideration of the national security.

As a straight economic or as a straight political question affecting our relationships with other countries economically and commercially, it probably is not a good thing to touch, we ought to deal otherwise. But the national security demands this: A healthy oil industry in the United States in event of emergency.

We have established, I think, beyond doubt,

that in emergency the Western Hemisphere

can supply the petroleum needs, requirements

of the Western world for a limited time, but we cannot do it forever, but we can do that only if there is continued exploration and maintenance of reserves in this country.

If it were simple, so simple that you could say "Let's close up all our wells, import all our oil," that might be a very cheap and temporarily successful policy. But, you would strange the oil industry and there would be none in this country, and so when an emergency came, it would not be a flourishing industry, and you couldn't depend on it.

Q—(Mrs. McClendon): Yes, sir. But my point is—

THE PRESIDENT: Now, in Section 4, the national security features of that whole thing have been studied and the recommendations made to me are as in the report that you saw.

Q—(Mrs. McClendon): Sir, my point was on the West Coast, though.

THE PRESIDENT: I know, that is District 4.

Q—(Mrs. McClendon): We still depend on waterborne commerce—

THE PRESIDENT: Yes, that's right.

Q—(Mrs. McClendon): (continuing) — and in wartime they wouldn't have any oil except what comes by water.

THE PRESIDENT: Well, that is not entirely true. They have quite a bit of oil out there

themselves and, in addition to that, we are

going to have to depend on water, we are going to have to depend on Venezuelan oil, make no mistake, we are not going to supply all of the oil that we produce anywhere.

(The President confers with Mr. Haggerty.)

THE PRESIDENT: Oh, District 5 instead of 4.

Criticism of Oil Plan

Q—(Ronald W. May, Capital Times, Madison, Wis.): Mr. President, Senator Wiley of Wisconsin and some Senators from New

sideration, and I don't take it very kindly as suggesting I would be influenced by such things.

Now, as to the man's ignorance, this is the way he was appointed: He was selected from a group of men that were recommended highly by a number of people I respect. His business career was examined, the FBI reports on him were all good. Of course, we knew he had never been to Ceylon, he wasn't thoroughly familiar with it; but certainly he can learn if he is the kind of character and kind of man we believe him to be.

Dificulty in Recruiting

Q—(Ray L. Scherer, NBC): Mr. President, in view of what appears to be your present difficulty in filling top positions in the Administration, I'm thinking of the Secretary of Defense and ICA jobs, could you discuss the difficulties of inducing good men to come to Washington; and do you think the business community should make some arrangement to make it easier for their men to assume Government positions?

THE PRESIDENT: No, I don't believe business can do much.

Q—(Mrs. Mary Craig, Portland, Maine, Press Herald): Half of my question has been asked.

The friends of the school bill say that you failed to use your influence for the civil rights.

Could you compare where you do and when you don't use your influence?

Laughter.

THE PRESIDENT: Well, I'll tell you, Mrs. Craig: Now, with respect to the school bill it is true, I put it in two or three State of the Union speeches. I went before the public on television speeches about the budget and put this item before the public again.

I went over to the Statler Hotel and addressed a large educational meeting on the same thing. I have never wavered in exactly what I am trying to do.

Q—(Mrs. Scherer): Would you welcome some help?

THE PRESIDENT: I have never yet suggested to a man he come to an important post in the Government that he hasn't—expressed the very greatest satisfaction in having been tendered such a post, and if he found it necessary to decline, he has done it with the utmost, and I think, sincere regret.

As a matter of fact, I have never yet suggested to a man he come to an important post in the Government that he hasn't—expressed the very greatest

Who's News

Personnel Notes—Management—

Dr. Alex Stewart Named President of R-N Corp.

NEW YORK—Dr. Alex Stewart, former director of research for National Lead Co. and supervisor of its atomic energy activities, has been made president and general manager of R-N Corp., owned equally by National Lead and Republic Steel Corp. C. M. White, Republic's chairman, is chairman of the new corporation.

R-N Corp., recently formed, controls a new direct reduction process for producing high-metal iron products from the treatment of natural iron ores. The process is available to other companies through a license agreement.

Vice presidents of the new company are: Alfred H. Drewes, vice president and director of National Lead, and Peter Robertson, Republic's vice president in charge of research and planning. John B. Henrich, secretary of National Lead, is secretary and treasurer, and Willis Boyer, Republic's treasurer, is assistant secretary and assistant treasurer.

Directors are Mr. White, Dr. Stewart, Mr. Robertson, Mr. Drewes, Joseph A. Martino, president of National Lead, T. F. Patton, president of Republic, E. R. Johnson, operating vice president of Republic and Dr. Harold K. Work of New York University.

Commerce and Industry

Lynn Laminates, Inc. (Huntington Station, L.I., N.Y.)—John A. Vormbaum has been appointed treasurer of this manufacturer of plastic parts.

Flour Mills of America, Inc. (Kansas City)—J. R. Mulroy was elected president to succeed his father, M. F. Mulroy, who retired. John W. Diamond was named controller.

Miller Publishing Co. (Minneapolis)—Milton B. Kihlstrom was elected president, and W. E. Lingren succeeds Mr. Kihlstrom as executive

vice president of this publisher of trade papers.

California Oil Co. (Perth Amboy, N.J.)—J. O. DeLancey has been appointed secretary-treasurer to replace F. W. Mayer, who will retire September 1.

Munsingwear, Inc. (Minneapolis)—L. N. Pederson, general sales manager, was elected a vice president of this manufacturer of underwear, sleepingwear and foundation garments.

Oxford Paper Co. (Rumford, Maine)—Donald Appleton was elected a director, a member of the executive committee and vice president.

McCall Corp. (New York)—James R. Tipper has been named circuit director of this magazine publishing company.

ABC Vending Corp. (New York)—Donald M. Crawford has been elected controller and treasurer of this concern which sells a variety of products in vending machines.

Mount Vernon Co. (Mount Vernon, Ohio)—Ivan A. Bickelhaupt has been elected president to succeed Clyde G. Conley, who has been elected chairman of the executive committee. James G. Blessing was elected executive vice president. The company makes iron and steel structural products.

Finance

E. F. Hutton (New York)—Henry H. Cate, formerly chairman of the board for Flour Mills of America Inc., has been named manager of this brokerage firm's commodity department.

New Jersey Power & Light

NEW JERSEY POWER & LIGHT CO., a subsidiary of General Public Utilities Corp., reports for six months ended June 30:

Earned per comb preferred share 1537 1556
Operating revenues 8,465,000 7,950,475
a-Net income 1,216,488 1,198,861
5% preferred shares 30,000 30,000
5% preferred shares 25,000 25,000
Dividends 100,000 100,000
Twelve months ended June 30: 163,520 162,566

Earned per comb preferred share 843.82 841.87
Operating revenues 16,000,000 15,800,000
a-Net income 2,181,153 2,053,473
a-After taxes and charges. b-All owned by General
Public Utilities Corp.

Electric Output Slid A Bit Last Week After Three Consecutive Gains

By A WALL STREET JOURNAL Staff Reporter

NEW YORK—The power industry's output of electricity declined a little last week after three weeks of steady increases, the Edison Electric Institute reported.

Last week's distribution of electric current totaled 12,245,000,000 kilowatt hours, or 63,000,000 kwh under the prior week's performance, but 8.4% above the 11,295,000,000 kwh generated in the like week a year earlier.

The Electric Institute's seasonally adjusted index of power production, using the 1947-9

period as a yardstick equal to 100, rated last week's electricity distribution at 230.7 compared with 233.0 during the like week a year ago.

Percentage increases in the past two weeks, from a year ago, by major geographic regions, follow:

	Week ended July 27	Week ended July 30
New England	+ 5.5	+ 7.4
Mid-Atlantic	+ 8.1	+ 8.9
Central Industrial	+ 10.3	+ 12.4
West Central	+ 15.1	+ 23.9
Southeast	+ 4.5	+ 6.1
South Central	+ 13.0	+ 14.3
Rocky Mountain	+ 4.7	+ 8.0
Pacific Northwest	+ 8.0	+ 9.1
Pacific Southwest	+ 6.9	+ 10.2
Total U. S.	+ 8.4	+ 10.6

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Union Upheaval: Longshore Chiefs Seek an Alliance With Teamsters

Continued From First Page

thing . . . the secret referendum vote. Any movement that wants to take this away from them . . . they don't want any part of it."

Perhaps there is some doubt in Harry Bridges' mind as to whether the Teamsters are inclined to such democracy. At any rate, he says he'd have to "weigh and assess" any Teamster proposal for joining forces. And yet he's so attracted by the idea that she even offers to sacrifice himself, if need be.

"My rank and file has been told time and time again, when they see deal that's to their advantage and I or any other officer stands in the way . . . they've been told to bump those officers, they're unimportant. They've been told frequently by me . . . if you can make a decent deal with the Teamsters or anybody else and have that right (the secret ballot) assured and the Teamsters or anyone else says get rid of Bridges, I'd say get rid of Bridges. I'd get back to work on the San Francisco waterfront and I'll get more money than now."

Harry Bridges is equally enthusiastic about encouraging Captain Bradley's East Coast dock workers' union, the International Longshoremen's Association (whose membership is also heavy along Gulf of Mexico ports), to link its destinies with Mr. Hoffa's.

"I'm all for an alliance between the Teamsters and I.L.A. . . . it'd be a good thing for both and a good thing for the labor movement in the U.S." He recalls that months ago Mr. Hoffa made a pact to help the I.L.A., though the A.F.L.-C.I.O. forced its cancellation. "That was a good agreement," in Mr. Bridges' opinion. "Hoffa was doing a good job in trying to help out the leadership as well as rank and file of East Coast longshoremen while they were in a tough position."

What kind of contact has Harry Bridges made thus far with the Eastern dockworkers? "We have kind of a long distance informal . . . working together . . . nothing official. Here and there our interests are common in certain things. We kind of work together as we work separately to advance certain things."

"I'm not satisfied with the results. The East Coast I.L.A. officers and rank and file are afraid of us. There's been such a job done . . . redballing. But the longshoremen are the same guys as us . . . they want the same things as us."

Mr. Bridges, like Mr. Hoffa, has become familiar with the interiors of courtrooms—but for entirely different reasons than Mr. Hoffa.

He has been the central figure of two Federal court trials and numerous investigations by immigration officials. Having become an American citizen in 1945, he was indicted on grounds of fraud and conspiracy for having sworn in naturalization papers that he had never been a Communist Party member. He was found guilty, his citizenship was revoked, and he was sentenced to five years in prison. He served 21 days. He appealed and the judgment was overturned by the Supreme Court. In a second case—a civil suit—the Government tried to revoke his citizenship. Mr. Bridges won that fight, too, in 1955. But the C.I.O. threw his union out of the fold in 1950, as being Communist dominated.

A History of Feuding

The enthusiasm which Harry Bridges' union now displays for the Teamsters is the more astonishing because the two have in the past engaged in a flaming feud.

Back in 1936—in days when the Depression was still on and the labor movement was surging—the Bridges forces began their so-called "march inland." Some say it aimed eventually at sweeping up most of the East Coast workers; at any rate it was certainly intended to enslave warehouse employees.

Dave Beck, now the disgruntled international president of the Teamsters, at about that time began setting up the union's powerful Western Conference—and extended it to warehouse workers. Mr. Beck has often taken credit—especially when talking to business leaders—for having "stopped Harry Bridges."

Neither side won a complete victory. Mr. Bridges' union today claims to include 35,000 warehousemen—actually outnumbering by far the 16,000 longshoremen members on the Pacific Coast and Alaska. (In addition, it boasts 23,000 members in Hawaii, doing everything including work on pineapple plantations.) And the Teamsters, of course, also have heavy membership in the warehouses.

Mr. Bridges still maintains his enmity toward Mr. Beck, personally, but it has been apparent he was willing to do business with the Teamsters. The two unions agreed recently neither would sign a contract with employers in the warehouse field without consulting the other.

Conservatives and a Communist Ting

There is no reason to believe the Teamsters would necessarily shy away from allying itself with the Bridges union just because it might have a Communist tinge. Back in December, 1955, right at the time of the A.F.L. merger with the C.I.O., the Teamsters announced a mutual assistance pact with the reddish Mine Mill & Smelter Workers. The pact was only signed off under pressure from horrified A.F.L.-C.I.O. officials.

The Teamsters have been equally broad-minded about dealing with labor unions labeled "corrupt."

When the East Coast longshoremen's union was thrown out of the A.F.L. in 1953 as being under the domination of gangsters, the Teamsters at first cooperated with other A.F.L. unions in an attempt to supersede the I.L.A. with a rival, "clean" longshoremen's union. But the embattled I.L.A. was not to be downed. And in November, 1955, Jimmy Hoffa and Capt. Bradley of the dockers signed a four-year mutual help agreement. The Teamsters were to lend the I.L.A. \$400,000.

Once again the A.F.L.-C.I.O. was outraged, and applied pressure for cancellation of the deal. In April of last year it was washed out. It was Capt. Bradley who announced he was releasing the Teamsters union from its obligations; Jimmy Hoffa never did repudiate the scheme.

Huddle in Chicago

Then in June of this year Capt. Bradley huddled in Chicago with Mr. Hoffa and obtained assurances the I.L.A. will have Teamster support when it begins organizing efforts in the Great Lakes ports. (At about the same time he met also with three emissaries of Harry Bridges; said it was a social visit.) Most plier workers in the area are now represented by the International Brotherhood of Longshoremen, which is the "clean" union set up by the A.F.L.-C.I.O.

Another indication of an incipient alliance between the Teamsters and the eastern Longshoremen is that the two have bargained

Vitro Engineering Says It Will Design Nuclear Power Reactor in Italy

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Vitro Engineering Co., division of Vitro Corp. of America, said it has contracted with SIMSEA, Società Italiana Meridionale Energia Atomica, to design and engineer construction in Italy of a nuclear power reactor to yield 140,000 kilowatts of electric power.

Total cost of the project is put at \$48,400,000 and includes installation of the reactor, steam generating equipment and reactor fuel elements. Preliminary estimates indicate the project will begin in the early part of 1962.

J. Carlton Ward, president of Vitro, said the reactor will be of the pressurized water type, such as the one being built for the Atomic Energy Commission by Westinghouse Electric Corp. at Shippingport, Pa. The reactor for Italy is designed to produce about 500,000 kilowatts of heat energy, or 140,000 kilowatts of electric power, which would make it considerably larger than the one being installed at Shippingport. The reactor at Shippingport will produce a maximum 100,000 kilowatts of electric power but will operate at about 60,000 kilowatts.

The reactor to be designed by Vitro will be located near Rome, and is to be part of an electric power station, it was reported. Vitro will provide design, procurement and management services to SIMSEA, and operating subsidiary of Agip Nucleare, during the reactor's development and construction stage.

It is understood that the "primary loop," or reactor core, steam generating equipment and fuel elements will be purchased in the U.S., although spokesmen for Westinghouse Electric said several British concerns also are being considered for the job. Officials of Westinghouse and Babcock & Wilcox Co. said they had bid to supply the proposed reactor with this equipment.

Wilson Orders Cuts In Outlays Below Likely Congress Appropriation

Services to Trim Certain Spending To 45% of Budget Request in 1st Half of Fiscal '58

WASHINGTON—Defense Secretary Wilson ordered the armed services to spend less on operations and maintenance in the last half of 1957 than Congress appears willing to provide.

The three services in January asked a total of \$10.4 billion for the new fiscal year for operations and maintenance, which includes such items as fuel for planes and ships, salaries for the majority of the Defense Department's 1,200,000 civilian employees and spare parts for equipment.

Senate-House conferees have agreed to provide \$9.9 billion for this item in a defense bill totaling \$33.8 billion.

Last Saturday, it was learned, Mr. Wilson directed the services, in the July-December half of the new fiscal year, to trim maintenance and operations spending to about 45% of the amount requested in January for the full fiscal year. Reason for the directive, it was learned, was to see if the services could "get along" on less money throughout the entire fiscal year.

This spending ceiling, if kept in effect during the entire fiscal year, would limit outlays in this category to about \$9.9 billion or 4% less than the \$9.9 billion agreed on by Senate-House conferees. It would put the spending rate about 10% under the \$10.4 billion which President Eisenhower requested in his budget last January.

The cuts have been ordered on a priority basis, officials said, to make sure essential activities, such as the Strategic Air Command, are kept in readiness for an attack on this country. If the effect on the service is too severe, the ceiling might be revised at the end of six months or sooner.

Over \$2 billion of operations and maintenance funds goes each fiscal year for purchases from business firms of petroleum products, operating equipment and supplies and spare parts. Over \$3 billion goes for salaries of the armed services' civilian employees.

Officials said the cuts undoubtedly will force the services to trim their civilian payrolls and to reduce purchases of supplies and parts.

Shore-Based Sailors Sail Into Blueprint Files, Scuttle Same

Continued From First Page

A small company, by investing only \$25,000, could have a cheaper version of the system that still would retain many space savings.

"If the Teamsters don't take the goods from the piers, what the hell?" By this, Capt. Bradley no doubt meant to suggest that the Teamsters could exert economic pressure during a longshoremen's labor dispute simply by not moving wares off the docks.

Ponting to the friendship between teamsters and the longshoremen, Capt. Bradley observed: "The boys go have beers together after work. There has always been a closeness between longshoremen and truck drivers. Lots of them are brothers and cousins."

Bradley said the I.L.A. membership now is about 75,000 to 85,000, including 30,000 in the New York area.

Haile Mines to Suspend Dividends; Acquires Firm

NEW YORK—Haile Mines, Inc., a producer of tungsten in the U.S., voted to suspend payment of dividends on the common stock, W. Lunsford Long, president announced. The company paid dividends of 10 cents each in February and May.

At the same time directors authorized the acquisition of Frank Samuel & Co., through an exchange of stock. Frank Samuel is a 68-year old Philadelphia mineral, metal and chemical export-import firm and manufacturer of refractories. Under the terms of agreement 370,975 shares of Haile common stock will be exchanged for all the outstanding shares in Frank Samuel, a closed corporation with 10 stockholders.

Mr. Long, explaining the suspension of common dividend payments said: "Although the company's cash position is good many factors contributed to the decision—the failure of Congress to appropriate additional money for the continuance of the tungsten price support program, the current tight money market, and the conservation of cash which places the company in a position to attract and develop sound situations."

In a letter to stockholders, Mr. Long said that in the acquisition of Frank Samuel & Co., Inc., Haile would for the first time acquire business outside government-subsidized metal markets and an organization that will aid product and market diversification.

Goodyear Raises Tire Prices 3%; Other Items Boosted as Much as 6%

Company Cites Higher Wages, Freight Costs; Other Rubber Firms Expected to Follow

Special to THE WALL STREET JOURNAL
AKRON—Goodyear Tire & Rubber Co. announced price increases of 3% on tires and 3% to 6% on "its other products," effective today.

The company stated the price boosts were necessary to meet in part recent advances in wages, materials, freight and other operating costs. The increase was triggered primarily by a recent 6% wage boost granted by the industry. Goodyear was the first rubber company to agree with the A.F.L.-C.I.O. United Rubber Workers union on the pay boost, which amounted to a 15-cent hourly package.

Other major rubber companies are expected to follow Goodyear's lead in advancing rubber products prices. However, companies checked yesterday said it might be anywhere from a day to a week before they acted.

There was some confusion as to the extent of the Goodyear boost on its products other than tires. Goodyear declined to specify the many other products besides tires that would be affected by the price boost. An official of Goodyear said that it would cover "most products" made by Goodyear, but conceded that there would be exceptions, without specifying them.

Other sources in Akron said the increases undoubtedly covered most other rubber products, including conveyor belts, footwear and many molded rubber products for consumer and industrial use. It was not immediately clear whether the increases covered chemicals and plastics, of which Goodyear, as well as other rubber companies, are major producers.

Goodyear's announced tire price increases differed slightly from reports circulating among dealers earlier this week. While Goodyear announced a 3% boost for all tires, dealers had heard the increase would be 3% on passenger tires and 5% on truck tires.

A 3% boost in tire prices will add from 50 cents to \$3 to the retail cost of a passenger car tire and from about \$2.50 to \$5 on truck tires. For example a rayon, blackwall tubeless tire of so-called "First line" quality, now carrying a list price of around \$30, will go up about 90 cents in price.

The increase in rubber products prices is the first general boost for the industry this year. Last year passenger tires went up 2%, while truck tires rose 3 1/2% following wage increases. B. F. Goodrich, which was the initial target of the U.R.W. last summer, initiated the 1956 price increases.

Manufacturers' Sales, Orders Fell in June; Inventories Rose a Bit

Most of Decline in Orders Was In Durable Goods Industries, Commerce Agency Reports

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—Incoming business fell 4% during June for manufacturers, the Commerce Department reported. Sales declined 1% and inventories rose slightly.

After adjustment for seasonal factors and trading day difference, the department said manufacturers received \$27.2 billion of new orders in June. This was \$1.2 billion below the May level with most of the decline coming in the durable goods industries.

The report said manufacturers sold \$28.4 billion of goods last month, on a seasonally adjusted basis. This was \$200 million less than the previous month, the decline being shared equally by durable and non-durable goods producers.

Manufacturers added about \$100 million to the book value of their inventories from May to June, the department said. After seasonal adjustment, end-of-June inventories totaled \$54 million.

MANUFACTURERS' SALES, ORDERS & INVENTORIES (\$Billions of Dollars)

	Unadjusted		Adjusted	
	1956	1957	1956	1957
SALES:				
All manufacturing	\$28.0	\$29.1	\$28.5	\$28.4
Durable-goods industries	14.3	14.8	14.1	14.2
Non-durable-goods industries	13.8	14.3	13.9	14.2
INVENTORIES:				
All manufacturing	\$0.1	\$0.1	\$0.2	\$0.2
Durable-goods industries	15.3	15.9	15.6	15.3
Non-durable-goods industries	20.8	22.1	22.3	22.4
NEW ORDERS:				
All manufacturing	\$9.0	\$8.4	\$7.6	\$7.2
Durable-goods industries	15.3	13.9	14.6	13.3
Non-durable-goods industries	34.8	34.4	34.0	34.0
UNFILLED ORDERS:				
All manufacturing	\$6.0	\$6.1	\$6.3	\$6.3
Durable-goods industries	37.3	34.8	37.1	36.9
Non-durable-goods industries	3.4	3.9	3.1	3.1
N.E. Net Available:				
All manufacturing	\$28.0	\$29.1	\$28.5	\$28.4
Durable-goods industries	14.3	14.8	14.1	14.2
Non-durable-goods industries	13.8	14.3	13.9	14.2

AEC Plans to License GE to Operate Private Nuclear Power Reactor

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—The Atomic Energy Commission announced it plans to give General Electric Co. the nation's first license for operation of a private developmental nuclear power reactor.

The license, which will be issued August 30 unless a request for a hearing is made before then, authorizes operation of a relatively small plant that would serve as a prototype for a much bigger facility. The proposed license would be effective until May 14, 1968.

G.E. is now conducting low-power tests with the facility, located near Livermore, Calif. The boiling water reactor is expected to operate initially at a thermal power level of 20,000 kilowatts, furnishing heat for producing 20,000 kilowatts of electricity.

Steam produced in the reactor will be furnished to a turbine generator owned and operated at the site by Pacific Gas & Electric Co. The electricity produced will then feed into the utility

Wallace & Tiernan

WALLACE & TIERNAN, INC., reports for six months ended June 30:			
a-Earned per share	\$1.28	1956	1955
To: Net sales	32,000,570	31,800,171	31,874,712
Net before income taxes	2,500,689	2,051,494	2,387,712
Fedt income taxes	1,804,800	1,629,374	1,236,704
Net income	1,695,881	1,422,426	1,136,738
b-Based in all periods on 1,237,569 shares of capital stock outstanding at June 30, 1956.			
For the quarter ended March 31, last, net income was \$627,245, equal to 48 cents a share on 1,237,569 shares of capital stock, compared with \$813,558 or 59 cents a share on like number of shares in corresponding period of preceding year.			

FERRANTI LIMITED
ORDERS AN
ALL-TIME RECORD

The 52nd annual general meeting of Ferranti Ltd. was held on July 25 in London. Sir VINCENT DE FERRANTI M.C., M.I.E.E., chairman and managing director presiding.

Following is an extract from his circulated statement for the year to March 31, 1957:

The Consolidated profit for the year amounts to £495,323, as compared with £1,311,228.

A dividend on the Ordinary Stock of 4% is recommended.

During the year under review the figures for unexecuted orders reached an all-time record of £21 million.

Last year stress was laid on the vital importance of an extensive programme of research and development. We have built up a team of over two hundred engineers and mathematicians for the development and exploitation of Electronic Digital Computers.

In conjunction with Bristol Aeroplane Company Limited another team, forming one of the largest combined warfors on Guided Weapons in Europe, has been built up. Further developing and manufacturing the indispensable Radar and Electronic Circuits, Servo-Mechanisms, Gyroscopes, and other highly specialized equipment which control the weapons in flight. Some details of the Bristol/Ferranti Bloodhound have now been released. This is more than just a surface-to-air guided missile; it is a complete defence system.

Turning to the field of Power Transformers: input has once again reached a record figure, and this includes the largest transformer contract yet placed in this country by an overseas buyer. Output shows a slight increase.

The output of High-Voltage Testing Equipment has also been a record.

The import of Electricity Meters both from home and overseas customers has remained steady.

The report and accounts were adopted.

FERRANTI LIMITED

CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 1957.

CAPITAL AND RESERVES		
The net profits of the Group amount to	72,822	
To the extent of a tax on Profits Tax Provisions no longer required	121,237	
Balance brought forward	685,584	
Making a total of	729,593	
Deduct Preference Dividends for the year to 31st March, 1957 less tax	6,687	
Leaving available	£815,806	
		£4,710,149
ASSETS		
Payment of Dividend of 4 per cent. on the Ordinary Stock, less tax	34,500	
Transfer to Current Account	38,889	
Investment Taxation Relief on Investment Allowances	200,000	
Transfer to General Reserve Account	441,917	
Balance to be carried forward	£18,506	

FERRANTI LTD. Manufacturers of Transformers and Equipment for the National Grid, Meters, Electrical measuring and Aircraft Instruments, Servo-mechanisms, Electronic Digital Computers, C. and G. Iron and NOAC Castings, Plastic Components, Vibration Control, Castings, Rail Tubs, Silicon Diodes, Radar, Electronic Devices, Gyroscopes, Guided Missiles and Machine Tool Control.

We are pleased to announce the admission of

GEORGE KRAZ

AND

AUGUST BOGE

as general partners in our firm

GRIMM & Co.

Members New York Stock Exchange

44 Wall Street, New York 5, N.Y.

CLEARWATER ORLANDO ST. PETERSBURG SARASOTA
NEW HAVEN ROCHESTER BROOKLYN

August 1, 1957

We are pleased to announce the association with us of

J. R. DENWORTH

and his appointment as a

VICE PRESIDENT

of this organization

H. A. RIECKE & CO., INC.

Member Philadelphia-Baltimore Stock Exchange

1519 Walnut Street

Philadelphia 2, Penna.

SHAMOKIN

CLEARFIELD

WE WISH TO ANNOUNCE THAT

MR. MOWBRAY W. DIETZER

HAS BECOME ASSOCIATED WITH US AS
A REGISTERED REPRESENTATIVE IN THE
SALES DEPARTMENT

W. C. Langley & Co.

115 BROADWAY NEW YORK 6, N.Y.

We are pleased to announce that

Mr. Quing Non Robert Wong
has become associated with us as an

ACCOUNT EXECUTIVE

FILOR, BULLARD & SMYTH

ESTABLISHED 1915
New York Stock Exchange
American Stock Exchange

26 Broadway

August 1, 1957

DIVIDEND NOTICE

THE WICKES CORPORATION

SAGINAW, MICHIGAN

63 YEARS OF CONSECUTIVE DIVIDENDS

THE REGULAR QUARTERLY DIVIDEND OF 15¢ PER SHARE WILL BE PAID ON SEPTEMBER 10, 1957
TO SHAREHOLDERS OF RECORD AUGUST 15, 1957

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THE REGULAR QUARTERLY DIVIDEND OF 15¢ PER

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Life Magazine to Raise Price at Newsstands To 25 Cents in October

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Life magazine's newsstand price will be increased to 25 cents from 20 cents in October, Andrew Heiskell, Life publisher, announced. No specific date was given.

Life also announced it will increase advertising rates approximately 4%, effective with the February 3, 1958, issue. This is the second rate increase announced by the magazine this year.

Life's circulation base of six million will remain unchanged, Clay Buckhout, Life advertising director, said.

Under the new ad rate schedule, a single black and white page will cost \$26,275 and the one-time, four-color page rate will be \$39,500—the most expensive in the magazine industry.

These rates compare with \$25,275 for a black and white page and \$37,750 for a four-color page, announced last March and scheduled to go into effect September 9.

Financing Business

Associates Investment
\$50 Million Issue Said To Be 80% to 85% Sold

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Associates Investment Co.'s \$50 million debenture issue was said to be 80% to 85% spoken for yesterday afternoon after a public offering by Salomon Bros. & Hutzler, Lehman Brothers and associates.

The underwriters priced the 5½% securities, due August 1, 1977, at par.

Associates says it is the nation's fourth largest automobile finance company. It will use the net proceeds from the offering to reduce short-term notes due within a year.

The debentures will not be optionally redeemable during their 20-year life. They will have the benefit of a sinking fund, beginning August 1, 1963, that is calculated to retire more than 90% of the issue prior to maturity.

Niagara Mohawk Plans \$50 Million Mortgage Bond Sale in September

By a WALL STREET JOURNAL Staff Reporter
SYRACUSE, N.Y.—Niagara Mohawk Power Corp. plans to sell \$50 million of general mortgage bonds in the week of September 24, according to Earle J. Machold, president.

The bonds, due 1987, will be sold at competitive bidding. Proceeds will be used by the utility company to pay outstanding bank loans and finance its current construction program.

Niagara Mohawk's last general mortgage bond issue, in May, 1958, was a \$30 million block that went at an interest cost of 3.59%.

Norfolk & Western Awards Issue to Salomon Bros. Group

PHILADELPHIA Norfolk & Western Rail-way awarded \$4,320,000 of equipment certifi-

Tax Exempts

Municipal Offerings Expected to Continue Heavy in Second Half

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—A continued heavy influx of municipal bond issues headed to market was predicted for the latter half of 1957 in the July Statistical Bulletin of the Investment Bankers Association of America.

Big reason for the bulletin's belief is the \$3.5 billion of bond issues authorized by the nation's voters in the year ended June 30 and yet unsold. During this period a thumping \$4.7 billion was approved by citizens at the polls, of which only \$1.2 billion has already been disposed of in the money markets.

Scotching reports that the electorate was turning sour on further bond financing, the I. B. A. bulletin cited figures for the second quarter of 1957, showing that voters had approved \$1,110,000,000 or 80% of the \$1,382,000,000 in bonds placed on the ballot during that period.

Total sale of tax-exempt municipals during 1957's first six months aggregated \$3.4 billion, a volume exceeded only once before, in 1954. This total, adjusted for seasonal fluctuation, represents an annual sale rate of \$8.3 billion.

The possibility of unusually large third-quarter bond sales is suggested by the bulletin, if prices stabilize at their present yields. Historically, the I.B.A. release noted, sharp increases in yields such as occurred in 1957's second quarter followed by a price plateau have resulted in larger volume of sales than could otherwise be expected.

Phoenix, Ariz., Awards \$6 Million Bond Issue At 3.9388% Interest

A WALL STREET JOURNAL News Roundup

A combination managed by the Harris Trust & Savings Bank, Chase Manhattan Bank and First Boston Corp., was awarded \$6 million Phoenix, Ariz., various purpose bonds.

Setting the net interest cost at 3.9388%, the group offered 100.24 for coupons of 6%, 3½%, and 4%. At the reoffering the bonds were priced to yield 3.10% in 1960 out to 4% in 1978. There was no public reoffering of the 1979 maturities.

Final sales of the bonds were termed a likely sellout by late yesterday.

Braun, Bosworth & Co., Inc., First of Michigan Corp. and associates purchased \$3 million Trenton, Mich., School District bonds.

Coupons of 5%, 4½%, and 4½%, placing the net interest rate at 4.57%, were offered by the group for the bonds which fall due 1958 through 1964. Reoffering of the bonds was priced to yield 2.75% to 4.60%.

An account co-managed by Blyth & Co., Inc., and Chemical Corp. Exchange Bank was the buyer of \$2,100,000 Birmingham, Ala., school bonds falling due 1958 through 1975.

For a variety of coupons establishing the net interest rate at 3.57%, the group offered 100.2. The bonds' public reoffering, reported better than half sold by late yesterday, was scaled to yield 2.60% to 3.50%.

A syndicate led by the Northern Trust Co. was awarded \$2,400,000 Newark, Ohio, School District bonds maturing 1958 to 1977.

The group charged a net interest cost of 2.75% putting coupons of 3½% on a dollar bid of 100.1647. Only \$350,000 of the bonds, reoffered priced to yield 2.70% to 3.75%, were reported left in dealer's hands by closing time last night.

Smith, Barney & Co. together with associates delivered the top offer for \$2 million Ramapo, N. Y. Central School District No. 1 bonds.

Bid for the bonds which will fall due from 1958 through 1968 was 100.0599 for 2.90% coupons. Early public response to retail reofferings, priced to yield 2.50% out to 3.90% was termed "fair."

A combination managed by Alex Brown &

cates to Salomon Bros. & Hutzler and associates on a bid of 98.287 for a 4½% coupon. Net interest cost was 4.353%.

Halsey, Stuart & Co., Inc., offered 98.28 for the certificates, also as 4½%.

The Salomon Bros. group is re-offering the securities at prices scaled to yield from 4% for December, 1957, maturities out to 4.30% in June, 1972. Retail response is described as "good."

Proceeds of the sale will finance 75% of a hooper car purchase.

Celotex Files 150,000-Share Offering of Common Stock

NEW YORK—Celotex Corp. registered a proposed public offering of 150,000 shares of common stock with the Securities and Exchange Commission. A group headed by Hornblower & Weeks and Eastman Dillon, Union Securities & Co. is expected to make the offering.

Proceeds of the sale would be added to working capital of the building materials firm. At present market levels, the stock would be worth more than \$5 million.

C & O To Open Bids August 6

CLEVELAND—Chesapeake & Ohio Railway will open bids on its \$4,200,000 of equipment certificates here August 6. The certificates, maturing from 1958 to 1972, will pay 80% of the cost of a freight car and diesel locomotive purchase.

Money Rates

NEW YORK—Bankers acceptance rates on 30-90 day bills were quoted 3½% to 3¾%, 120 day bills are 3½% to 3¾% and the 180 day bills 3¾% to 3¾%.

Federal funds bid at 2%, offered at 2%. Call money lent dealers on bills and Treasury was quoted at 3½% to 4%.

Call money on stock exchange collateral was 4½% to 4½%.

Commercial paper sold through dealers four to six months maturity was 3½% to 4%.

Commercial papers placed directly by the major finance companies one to nine months maturity was 3½% to 4%.

A. G. Becker & Co.
INCORPORATED

August 1, 1957

Bond Markets

Treasurys, in Slow Trading, Are Steady To Slightly Lower

NEW YORK—Long-term U. S. Treasury bonds were unchanged to slightly lower in slow trading.

Some dealers closed the Victory Loan 2½% of December, 1947-72, at 98 28-32, unchanged. The 3½% of June, 1978-83, were 98 6-32 bid, off 4-32, and the 40-year 3s were bid at 88, off 2-32.

The Treasury's new 2-4 year 4s were quoted at 100 8-32 bid.

Investment grade corporates dropped fractionally lower on few trades. "This section of the market is reacting with the usual seasonal dullness and apathy," one trader stated. "When the offering schedule goes down, along about August, the traditional exodus of institutional investors and professional traders takes the spark out of trading activities."

Municipal bonds showed a generally firmer tone on moderate volume. Revenue bonds were mostly firm, with West Virginia issues staging a comeback from Tuesday's lows.

Rails again were quiet and easy.

Convertible issues closed mixed, after early gains. Daystrom 4½% continued firm.

Tokyo 8s were easy again in slow foreign bond trading.

** * * *

Definitive Consolidated Edison 3½%
Consolidated Edison Co. of New York, Inc.,
first and refunding mortgage bonds, series L, year.

3½%, due May 1, 1986, should be available in definitive form beginning August 6, 1957. Holders of temporary bonds may exchange them at The First National City Bank of New York.

Collins Radio Expects Net In Fiscal 1957 to Be Near 1956

CEDAR RAPIDS, Iowa—Collins Radio Co. expects earnings for the fiscal year ending today to approach the \$1.82 a share of last fiscal year on sales of approximately \$120 million, compared with \$125 million for the previous period," Arthur A. Collins, president, said. Net income for fiscal 1956 totaled \$3,126,000.

"Earnings in the second half of the fiscal year, as in the previous year, have been adversely affected by lower profit margins on Government contracts and by development, tooling and start-up costs, coupled with delays in beginning deliveries on a relatively large additional group of new commercial products entered into production," Mr. Collins said.

"The latter circumstance will continue for at least a part of the first half of the 1958 fiscal year. Commercial sales of these items, including delivery of substantial backlog of orders, are expected to increase."

As of June 30, Collins' backlog stood at \$115 million, including \$2,200,000 of direct subcontracts. Mr. Collins told stockholders, "The net of \$112.8 million to be performed in our own facilities compares with \$102.2 million on July 31, 1956. Deliveries from second-source subcontractors will have been almost completed early in fiscal 1958, and sales of the company's own products and services are expected to increase significantly during the year."

Prices of Recent Securities Issues

The original offering price and Street market are indicated below for recent issues of selected securities that are not listed on a principal exchange.

UTILITY BONDS

Issues:	Price Offering	Bid Asked Offering
Cen Ill Light 4½% '87. 100.80	98½ 90	
Del P & L 5s '87. 101.375	104 104	
Georgia Pow 5½% '87. 102.29	104 104	
Gen'l Teleph 5s '87. 100	101½ 102½	
Jer Cen P&L 5s '87. 101.563	98½ 98	
Met Ed 4½% '87. 101.12	99 100	
Mich Wisc Pl 5½% '77. 102.88	103 104	
N Y Teleph 4½% '87. 101.100	99 99	
Nor Sta Pow 4½% '87. 100.758	102½ 102½	
Pacific G & E 5s '87. 103.459	106½ 105 105	
Puget S P&L 6½% '87. 102.32	104 105	
Sou Bell Tele 5s '86. 102.32	104 104	
Sou Cal Edis 4½% '81. 100.73	100 101	
Sou Cal Gas 5½% '83. 101.07	104 104	
Texas El Ser 4½% '87. 101.60	99 100	100 100
Tenn Gas Trs 6s '77. 99	100 100	
West Penn P 4½% '87. 101.66	101½ 102	
Wis Tele 4½% '82. 101.14	98½ 99	

OTHER BONDS

Chance Vgts 5½% '77. 100.100	98½ 94½
Trans Contin 5s '77. 101.63	96—96

PREFERRED STOCKS

Kaiser Alum 4.75% '100	104 105½
McLouth Steel 5½% '100	102½ 103

COMMON STOCKS

CANADIAN STOCKS-BONDS

Ten Canadian Oil Stocks with Capital Gains Potential Information on Request

CHARLES KING & CO.

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Toronto Stock Exch., American Stock Exch.
Montreal Stock Exch., Canadian Stock Exch.

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Direct Private Wire Toronto-Montreal

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Foreign: 75¢ a month additional.

E-11

Capital Airlines Profits Rose Sharply Above 1956 In Second Quarter

WASHINGTON—Second quarter earnings of Capital Airlines, Inc., rose sharply above the year-earlier level as both operating revenues and aircraft sales went up.

Net income for the April-June period totaled \$1,100,230 or \$1.21 a common share compared with just \$108,498 or 12 cents a share in the like span of 1956, the company reported.

Despite the second-quarter earnings jump, Capital president J. H. Carmichael noted the company still showed a net loss for the first half of this year because of a first quarter loss.

"Although unusually large gains in revenues" have resulted from the airline's recently-acquired fleet of Viscount aircraft and expanded services, he declared, "the pressure of rising costs has resulted in only minor improvements in the first half financial results." He called on the Civil Aeronautics Board to grant a 6% fare boost Capital and seven other airlines are now requesting.

CAPITAL AIRLINES, INC., reports for quarter ended June 30:

	1957	1956
Operating revenues	\$1,211,230	\$1,084,498
Net income before aircraft sales	24,099,358	16,284,214
Gain on sale of aircraft	736,378	100,828
Net income	24,835,332	16,385,186
Total	1,100,230	100,698

Operating revenues
Net income before aircraft sales
Gain on sale of aircraft
Net income

Based on 2,025 capital shares.

Farm Exports Spurred To a Record \$4.7 Billion In June 30 Fiscal Year

Cotton Accounted for 61% of Gain; Authorities Predict a Decline During Current Fiscal Year

By A WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Agriculture Department reported farm exports spurred to a record \$4.7 billion during the fiscal year ended June 30—rising 35% above the preceding year and 18% above the previous peak in fiscal 1952.

The agency called the boom "historic." However, most farm authorities predict exports will decline this fiscal year.

Cotton accounted for 61% of the gain over fiscal 1956, according to the report, and wheat 50%. Foreign users imported about 7,700,000 bales of cotton, up from 2,200,000 the year before, as the U. S. slashed export prices to competitive world levels. Importers leaped at the chance to replenish depleted stocks.

Wheat exports jumped to 535 million bushels from 346 million as cold weather killed much of the European crop. Government subsidies helped boost wheat trade, too, by making prices competitive.

Rice, soybeans, talow and edible vegetable oils also set export records in the year ended June 30. Shipments of tobacco and feed grains dropped.

Total overseas shipments set a record measured by quantity as well as by value. Allowing for rising prices, the department calculated export quantity last fiscal year rose 39% above fiscal 1955 and 31% above the 1919 high.

The department said "commercial" export sales rose to \$2.8 billion from \$2.1 billion in fiscal 1956, accounting for about 60% of the total in both years. Commercial sales exclude those made with direct Government aid, but include some benefiting from indirect assistance.

The agency attributed the general export boom to these factors: "Abundant" U. S. supplies; prosperity in Western Europe and Japan; sales to competitive world prices; sales for foreign currencies; increasing population, and slackening foreign production, as well as outright giveaways.

Exports are expected to fall off this fiscal year because overseas cotton stocks have been rebuilt and the European wheat crop is shaping up well. In addition, delays in extending the law authorizing sale of surpluses for foreign currencies has held back export transactions.

The department estimated June farm exports at \$380 million, up from \$362 million the month before and \$352 million a year earlier.

Rubber Markets Steady

LONDON—Rubber futures closed steady and September was at 27 pence, unchanged from Tuesday's close (American equivalent, basis \$2.80 for sterling 31.48 cents). October-December 27½, unchanged (\$1.77); January-March 27½, up ½ (\$1.92), and April-June 27½, up ½ (32.08).

Singapore futures closed quiet and August, in Straits cents per pound, was 91¢, off ¼ (30.54), and September 92¢, off ¼ (30.96).

Reuters United Kingdom Index

July 31	Change	Yr Ago	High	Low	Close
436.0	-2.3	481.9	444.5	450.1	450.0
1955	1956	1955	1956	1955	1956
512.9	515.3	503.3	514.9	509.8	515.3
488.1	478.8	478.2	475.9	478.2	475.9

Net assets per share

Net market value per share

Capital shares

A-Adjusted to reflect two-for-one stock split in April, 1956.

London Metal Markets

LONDON—The following quotations are in pounds sterling per long ton on the London Metal Exchange:

Copper Spot Forward

Tin Spot Forward

Lead Spot Forward

Zinc Spot Forward

Aluminum Spot Forward

Brass Spot Forward

Monel Spot Forward

Steel Plate Spot Forward

Steel Sheet Spot Forward

Steel Bar Spot Forward

Steel Rod Spot Forward

Steel Wire Spot Forward

Steel Bar Spot Forward

Steel Sheet Spot Forward

Steel Bar Spot Forward

Steel Wire Spot Forward

Steel Bar Spot Forward

Steel Sheet Spot Forward

Steel

AFFILIATED
FUNDA Common Stock
Investment FundInvestment objectives of this
Fund are possible long-term
capital and income growth
for its shareholders.Ask your investment dealer for a
free Booklet-Prospectus descriptive
of Affiliated Fund, or write to:

LORD, ABBETT & CO.

63 Wall Street, New York 5

Please send me a free Booklet-Prospectus on
Affiliated Fund.

Name _____

Address _____

City & State _____

**IOWA POWER
AND LIGHT COMPANY**A Regular Dividend Every
Year Since Incorporation48 CONSECUTIVE YEARS
(including Predecessors)The Board of Directors declared
the following regular quarterly divi-
sions on July 24, 1957.

PREFERRED STOCK

\$1.64 per share on 3.34% Cumula-
tive; \$1.19 per share on 4.40% Cumu-
lative; \$0.875 per share on
4.35% Cumulative.Awards payable October 1, 1957 to
holders of record on September 12,
1957.

COMMON STOCK

49¢ per share, payable September
26, 1957 to holders of record August
22, 1957.N. Bernard Gosswein,
President123 Walnut Street
Des Moines 3, Iowa

July 24, 1957.



DIVIDEND

Quarterly dividend No. 146 of 8.75 per share has
been declared on the Common Stock ofALLIED CHEMICAL & DYE
CORPORATION

payable September 10,

1957, to stockholders of record at the close of busi-

ness August 16, 1957.

RICHARD F. HANSEN
Secretary

July 30, 1957

Contiguous Cash Dividends
Have Been Paid Since
Organization in 1920

RAYOVAC

DIVIDEND NOTICE

The Board of Directors of

Ray-O-Vac Company on July 24,

1957 declared a quarterly dividend

of twenty (20) cents per share on

the common stock, payable August

30, 1957 to shares of record at the

close of business on August

9, 1957.

GEORGE C. GUILD
Secretary

Madison, Wisconsin

ST. REGIS PAPER COMPANY

150 East 42nd Street

New York 17, New York

July 31, 1957

TO THE HOLDERS OF THE COMMON
STOCK OF ST. PAUL AND TACOMA
LUMBER COMPANY:NOTICE IS HEREBY GIVEN that St. Regis
Paper Company has declared effective as
of 9:00 A.M. Standard Time, August 1,
1957, the offer of Exchange made by the
holders of the common stock of St. Paul andTacoma Lumber Company pursuant to the
Prospectus dated June 24, 1957, heretofore
made available to the public which certifies that
certificates for the initial delivery of shares
of common stock of St. Regis Paper Company
will be ready for delivery by the Depository
and Exchange Agent not later than August
15, 1957.

St. Regis Paper Company

Roy K. Ferguson,
Chairman of BoardWilliam R. Adams,
President

ST. REGIS PAPER COMPANY

150 East 42nd Street

New York 17, New York

July 31, 1957

Associated Oil & Gas

ASSOCIATED OIL & GAS CO. reports for six months

ended June 30:

1957 1956

Earned per share ... \$1.19 \$0.95

Total income ... \$2,695,263 \$2,667,573

Net income ... 347,353 138,301

Capital shares ... \$2,348,920 \$2,323,000

Dividends declared ... \$31,337 last net income

\$321,552, equal to nine cents a share on 2,750,500 shares

of capital stock, compared with \$24,361, or one cent a

share on 2,538,000 shares in like period of preceding year.

George C. Guild, Secretary

Standard Pressed Steel Co.

SPS

JENKINTOWN

Pennsylvania

The Board of Directors of

Standard Pressed Steel Co. de-

clared a quarterly dividend of

six cents per share on the

common stock payable Sep-

tember 10, 1957, to stockholders

of record August 30, 1957.

James V. Lester,
Treasurer

July 31, 1957

THEODORE R. MASLIN, Secretary

French Franc Exchange
Rate Declines to 428
To the Dollar from 420

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—The price of French currency in terms of the U. S. dollar in foreign exchange dealings fell to 428 francs to the dollar yesterday, down from 430 francs per dollar, foreign exchange dealers here reported.

They noted that the continuing drop in the French franc, determined mainly in free trading in Switzerland, came amid increasing reports of imminent devaluation of the franc. The official rate of the franc is supported at 350 to the dollar.

One foreign exchange house in New York said the franc was being quoted in Zurich, at a low of 431.6 to the dollar at the close.

Meantime, the Associated Press reported that the price of gold rose sharply on the Paris money market yesterday—usually an indication that the French are hoarding against possible financial trouble ahead.

The growing demand for gold, AP reported, came at a time when France has just announced a new austerity program aimed at preventing a collapse of the franc, and against a background of repeated devaluation rumors—which, it noted, are being just as repeatedly denied by official sources.

According to AP, the latest price quoted yesterday for the one kilogram gold bar was 493,000 francs (\$1,408), up 9,000 francs (25.71) from the day before. The Napoleon gold piece went from 3,760 francs to 3,810, and the Swiss gold piece from 3,430 to 3,480. The \$20 piece jumped from 4,250 to 4,300.

Foreign Exchange

Wednesday, July 31, 1957

—In Dollars—

Wednesday, Prev. Day

Canada (Free Dollar) 1.00 1.00

England (Pound) 2.784 2.784

90¢-d Future 2.775 2.775

Transatlantic (air) 2.780 2.780

(air, security) 2.780 2.780

Australia (Pound) 2.22 2.22

New Zealand (Pound) 2.275 2.275

Belgium (Franc) 0.1894 0.1894

Holland (Guilder) 0.3614 0.3614

Switzerland (Franc) 0.3335 0.3335

West Germany (Dollar, Convert.) 0.2985 0.2985

DM (Libor, Cap.) 0.2985 0.2985

Brazil (Lim. Convert.) 0.3277 0.3277

LATIN AMERICA:

Argentina ("Peso") 0.0237 0.0237

Brazil ("Free" Cruzeiro) 0.0241 0.0241

Chile ("Free" Peso) 0.0016 0.0016

Colombia ("Free" Peso) 0.1825 0.1825

Mexico ("Peso") 0.0238 0.0238

Peru (Sol) 0.0238 0.0238

Uruguay ("Free" Peso) 0.3460 0.3450

Venezuela (Bolivar) 0.0090 0.0090

EGYPT: EARN:

Iraq (Dinar) 2.79 11-16

Lebanon (Pound) 0.3175 0.3175

PALESTINE: Jordan 0.0090 0.0090

TURKEY: Lira 0.0090 0.0090

YEMEN: Rial 0.0090 0.0090

YUGOSLAVIA: Dinar 0.0090 0.0090

YUGOSLAVIA: Drachma 0.0090 0.0090

YUGOSLAVIA: Dinar 0.0090

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CORPORATE EXECUTIVES
and
ALERT INVESTORS**

Here is an unusual free offer. Like many free offers, there is a catch to it—but this catch is actually opportunity.

We will send you **FREE**.

A check list of over 20 "Things To Do" in financial public relations programs. Increasingly, investors are giving more weight to the information shown on balance sheets, one of which is shareholder attitude.

A 192-page directory of publicly offered securities and private placements—over the first half of 1967. Names of underwriters and pertinent data about each issue. The indispensable source of financing data for both investment and professional use. Used for reference and comparison research by both professional investment men and investors. Regular cost \$2.

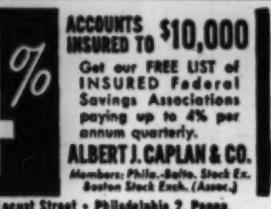
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INVESTMENT Dealers' DIGEST
130 Broadway, Dept. WS-4, New York 38, N.Y.



GOLD, FREEDMAN & CO.
Members American Stock Exchange

Diamond Match
DIAMOND MATCH CO. reports for the quarter ended June 30:

a-Earned per common share	\$3.53	\$2.74
Sales	33,100,000	34,800,000
Net income after taxes	1,598,000	2,177,000

Six months ended June 30:

a-Earned per common share	\$1.19	\$1.48
Sales	63,800,000	64,480,000
Net income after taxes	3,140,000	4,317,000

a-After preferred dividends and based on 2,719,000 common shares.

The decline in Diamond Match's operating results reflect lower unit volume and reduced prices of its lumber manufacturing division and a reduction in profits of the company's retail lumber and building supply stores, Robert G. Fairbourn, president, said. The match and woodenware division, he added, "held its own" in the first half, while sales and earnings of the company's molded pulp and specialty packaging business continued to expand, "although insufficiently to offset the decline in lumber operations."

D W G Cigar

D W G CIGAR CORP.: Consolidated report for six months ended June 30:

Earned per share	\$1.56	\$1.77
Sales	9,791,228	9,400,000
Net income after taxes	677,553	604,000

Six months ended June 30:

Earned per common share	\$1.19	\$1.48
Sales	18,600,000	18,480,000
Net income after taxes	3,140,000	4,317,000

a-After preferred dividends and based on 2,719,000 common shares.

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Diamond Match

DIAMOND MATCH CO. reports for the quarter ended June 30:

Wednesday's Volume, 1,830,000 Shares
Volume since Jan. 1: 1957 1956 1955
Total sales 314,997,024 348,443,723 414,793,813

MOST ACTIVE STOCKS

	Open	High	Low	Close	Chg. Volume	Stocks Div.	100s Open	High	Low	Last Chg.
Raytheon Mfg.	215	225	215	221	+1	44,000	100	225	215	-1
Jones Ctr	455	465	455	465	+1	10,000	100	465	455	-1
Gas Motors	455	465	455	465	+1	10,000	100	465	455	-1
U.S. Steel	695	705	695	695	+1	17,700	100	705	695	-1
Hupp Corp.	485	495	485	495	+1	14,500	100	495	485	-1
Schlesinger	485	495	485	495	+1	14,400	100	495	485	-1
Beth Steel	485	495	485	495	+1	13,800	100	495	485	-1
Cities Svcs.	865	875	865	865	+1	12,000	100	875	865	-1
Raytheon	285	295	285	295	+1	12,100	100	295	285	-1
El Paso NG	285	295	285	295	+1	12,000	100	295	285	-1

Average closing price of most active stocks: 40.41.

A

	Sales in	Net		
Stocks Div.	100s	High		
1957	1956	Low		
High	Low	Close	Chg. Volume	
22%	21%	21%	21%	21%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
6%	5%	5%	5%	5%
3%	2%	2%	2%	2%
1%	1%	1%	1%	1%
1957	1956	High	Low	Last Chg.
27%	25%	25%	25%	25%
24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
6%	5%	5%	5%	5%
3%	2%	2%	2%	2%
1%	1%	1%	1%	1%
1957	1956	High	Low	Last Chg.
27%	25%	25%	25%	25%
24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
6%	5%	5%	5%	5%
3%	2%	2%	2%	2%
1%	1%	1%	1%	1%
1957	1956	High	Low	Last Chg.
27%	25%	25%	25%	25%
24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
6%	5%	5%	5%	5%
3%	2%	2%	2%	2%
1%	1%	1%	1%	1%
1957	1956	High	Low	Last Chg.
27%	25%	25%	25%	25%
24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
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24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
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24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
9%	8%	8%	8%	8%
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24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
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15%	14%	14%	14%	14%
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15%	14%	14%	14%	14%
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15%	14%	14%	14%	14%
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24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17%	17%	17%
15%	14%	14%	14%	14%
12%	11%	11%	11%	11%
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24%	22%	22%	22%	22%
21%	20%	20%	20%	20%
18%	17%	17		

The Dow-Jones Averages

HIGH
CLOSE
LOW

INDUSTRIALS

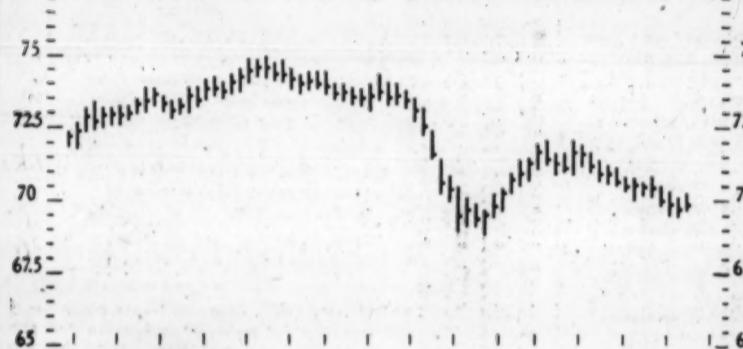
APRIL 18 26 3 10 17 24 31 7 JUNE 14 21 28 5 JULY 12 19 26 AUG. 2



RAILROADS



UTILITIES



Daily Volume



Following are the Dow-Jones averages of industrials, railroads and utility stocks with the total sales of each group for the period indicated:

Date	Open	11	12	Time	1	2	Close	Change	%	High	Low	Shares Sold
July 31	508.50	508.60	510.30	\$10.88	510.32	508.32	-0.41	-0.8%	512.00	507.50	181,700	
July 30	508.51	508.71	508.95	507.95	507.90	508.44	+0.53	+1.0%	512.00	504.90	210,000	
July 29	508.50	508.71	508.95	507.95	507.90	508.44	+0.53	+1.0%	512.00	504.90	210,000	
July 28	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 27	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 26	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 25	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 24	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 23	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 22	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 21	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 20	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 19	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 18	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 17	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 16	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 15	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 14	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 13	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 12	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 11	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 10	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 9	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 8	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 7	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 6	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 5	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 4	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 3	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 2	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
July 1	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
June 30	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
June 29	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
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June 13	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
June 12	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
June 11	510.30	511.87	511.90	511.46	511.32	511.40	+2.19	+0.4%	517.97	511.20	221,400	
June 10	510.30	511.87	511.90	511.46	511.32	511.40						

Kerr Blames High Interest Rates On Burgess, Administration Policy

FRB Chief Martin Opposes Barring Private Bankers From Open Market Group

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—Sen. Kerr (D., Okla.) launched a new attack on what he called the Administration's "high interest rate" policy and on the role Treasury Under Secretary Burgess played in setting that policy.

Mr. Kerr spent three hours grilling Mr. Burgess as the Senate Finance Committee continued its investigation of national economic policies and problems. When he finished yesterday, he indicated he wasn't one-third through his prepared questions. Last month the Oklahoma Democrat questioned former Secretary Humphrey for two and a half days. His questions seemed to add up yesterday to the accusation that Mr. Burgess, as "a banker's banker" has always favored high interest rates and that higher rates were therefore the natural result of Mr. Burgess' appointment as Under Secretary in 1953. He also sharply attacked the role of the Federal Reserve System as a group that sets the volume of credit in the economy but operates completely free from Congressional or Executive control and subject only to banker control.

Opening his examination of Mr. Burgess, Sen. Kerr read a long biography of the jobs the Treasury official had held. He said this proved Mr. Burgess is "not just a banker, but a banker's banker." He also recited selections of Mr. Burgess' writing and recommendations from 1920 on to show that Mr. Burgess had repeatedly urged higher interest rates.

Burgess Denies Favoritism

The Treasury official denied he had always favored high interest rates and cited instances where he had favored low rates. He said his general approach was for flexibility.

Nonetheless, Mr. Kerr kept repeating his charges. When Mr. Burgess took over Treasury debt management in 1953, the lawmaker stated, his views on interest rates and monetary policy "were firmly fixed and widely known." Any "reasonably informed investor" could have expected rising interest rates in the wake of Mr. Burgess' appointment. Mr. Kerr contended. Mr. Burgess, however, said he thought the Senator was overstating his influence and that the final decision had always been with Secretary Humphrey, who left office on Monday.

Noting Mr. Burgess' statement that high interest rates helped check over-expansion, Mr. Kerr asked how interest rates could be at a 1956 year high and still have capital expenditures at record levels.

"If you had easy money lying around, you'd have more yet," Mr. Burgess replied.

Pure Mythology"

Asked to comment on a report that the Treasury had additional plans to keep money tight, Mr. Burgess replied that this was "pure mythology."

"As far as the Treasury is concerned," he said, "we have no plans whatever to tighten or loosen money. That is not our business. We try and manage the debt and sell our securities on the market as best we can."

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MARKET SURVEYS

Alco Products Profit Cut Sharply by Strike In Quarter to June 30

Concern Had Deficit of \$46,000 After Preferred Dividends; First Half Net Also Lower

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Net income of Alco Products, Inc., for the second quarter ended June 30 was cut to \$19,000 by a strike at three of the company's plants.

The net income was insufficient to cover preferred dividends of \$46,000 and resulted in a second quarter deficit of \$46,000.

It compared with net income of \$113,700, equal after preferred dividends to 62 cents a common share, in the second quarter of 1956. Alco reported net sales fell to \$35,367,000 in the quarter just ended from \$39,882,000 in the second quarter of 1956.

For the first six months of 1957, the company thus reported net income down to \$546,000, equal after preferred dividends to 23 cents a common share, on net sales of \$80,678,000. Alco earned \$1,931,000, equal after preferred dividends to \$1.02 a common share, on net sales of \$70,825,000 in the first half of 1956.

Alco's first half earnings "were sharply affected by the 11 weeks' strike at our Schenectady, Auburn and Dunkirk, N. Y., plants," P. T. Egbert, president, said. He noted that seven weeks of the strike fell during the second quarter.

"However, our present backlog of regular products amounts to \$108 million, or double the \$54 million on the books at this time last year," Mr. Egbert said. "Since resuming operations, output of our regular products has returned to the high level reached in the two months preceding the strike."

"Despite our setback for the first half," Mr. Egbert said, "we are optimistic about the future. We feel that with our substantial backlog, increased productivity, and better operating efficiencies—which will reflect in higher profit margins—shipments and earnings should reach a high level for the remainder of this year."

The company said shipments of regular products reached \$49,888,000 in the first half of 1957 compared with \$70,825,000 in the year-earlier period. In addition Alco said it shipped Army combat tanks valued at \$30,778,000 in the first half of 1957.

ALCO PRODUCTS, INC., reports for quarter ended June 30:

	1957	1956
Earned per preferred share	\$.31	\$.87
Net sales	25,367,000	39,882,000
Net before income taxes	23,000	2,365,000
Income taxes	6,000	2,300,000
Net income	17,000	1,137,000
% preferred shares	37,000	37,000
Common shares	1,766,524	1,784,487
b-Earned per common share	\$.11	\$.11
Net sales	80,678,000	70,825,000
Net before income taxes	1,137,000	1,137,000
Income taxes	363,000	1,137,000
Net income	546,000	1,931,000
a-Earned per common share, after allowing for preferred dividends	b-After preferred dividends	c-Includes
shipments of Army combat tanks amounting to \$30,778,000		

New Electric Shaver

NEW YORK—Schick, Inc., announced a new men's electric shaver and said it has twice the power and shaving surface of the standard Schick.

Called the Powershave, it will be placed on sale this fall. It will retail for \$29.95, or 45 cents more than the standard Schick.

Schick said the shaver's increased power will enable it to shave the toughest beard at top speed.